

# The case for diversity: extending the crop rotation

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## “Extending the rotation”

What?: Diversifying management from year-to-year and place-to-place

Why?: Building and retaining resources

How?: Manipulating crop type, disturbance, nutrients, pests, harvest

Potential benefits:

Farmer - income, soil building, nutrient conservation, pest suppression

Society - communities, climate stabilizing, water quality & quantity, biodiversity

Potential costs:

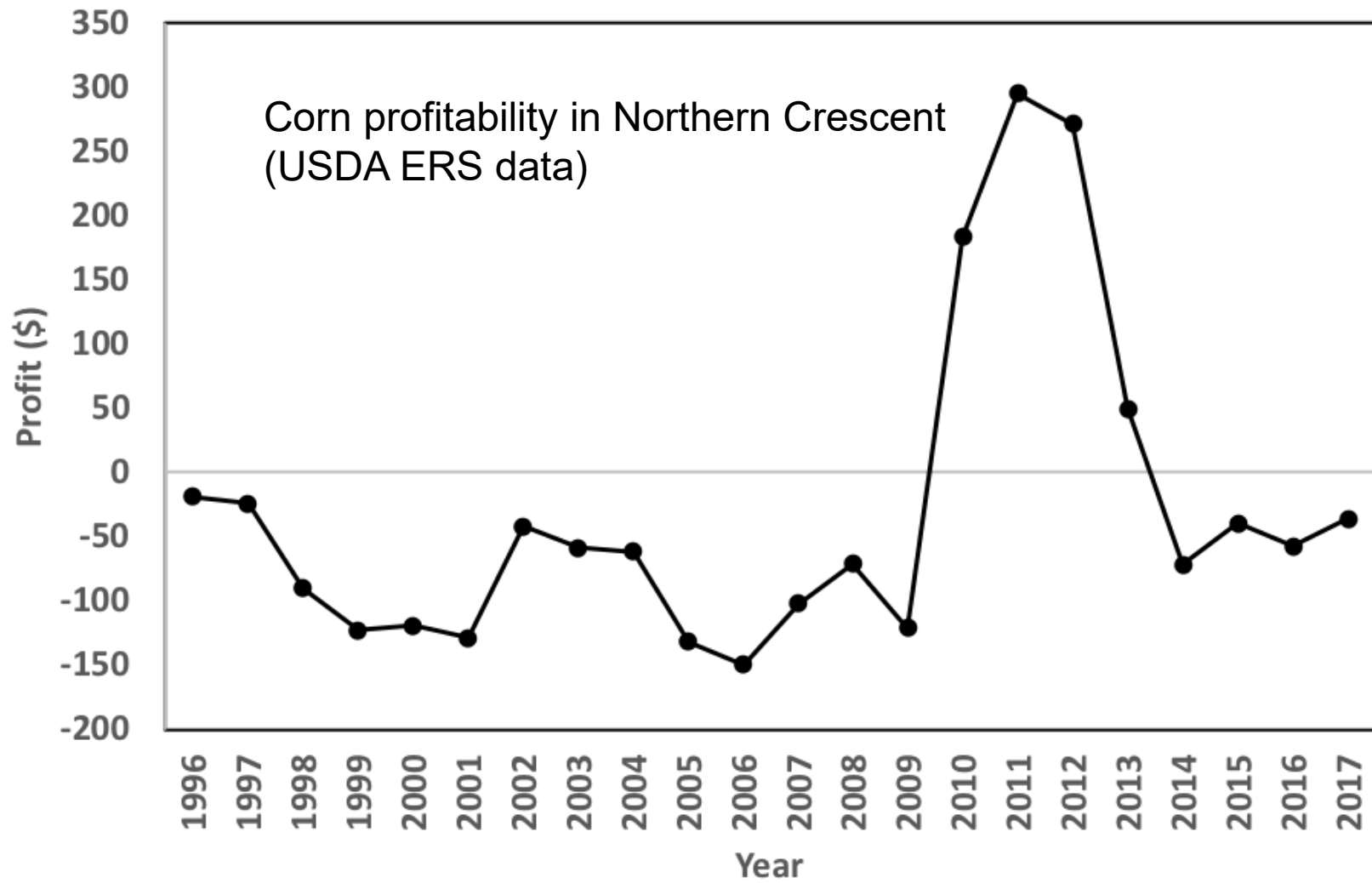
Farmer - seed, sowing, harvesting, reduced income

Society - infrastructure re-building, compromised fisheries & recreation, etc.

## Land management (relative intensity)

Cropping system				Soil disturbance	Nutrient inputs	Pest mgmt	Harvest mgmt
c	c	c	c	5-10	8-10	8-10	5-10
c	s	c	s	5-10	6-8	6-8	5-10
c	s/w	cl/o	c	5-10	5-7	5-7	4-8
c	a			3-6	2-4	4-7	3-7
c	o/a	a	c	4-7	2-4	4-7	4-8
pasture				0-2	0-3	0-3	0-10
prairie				0	0	0	0-10

Outcomes → profitability



## Outcomes → economy



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**How Much Do Exports Matter?**  
*Evaluating the Economic Contributions of U.S. Grain Exports on State and Congressional District Economies*

Prepared For:

**U.S. GRAINS COUNCIL** | **NATIONAL CORN GROWERS ASSOCIATION**

December 2018

### A. United States Economic Contributions

Results from IMPLAN models examining the contributions of grain and grain product exports confirm the importance of international markets to the U.S. national economy. In 2016, the U.S. exported \$19.1 billion of grain and grain products to international destinations. **The direct economic contributions of these exports were nearly 56,000 jobs and \$2.2 billion in GDP** that was created because of grain and grain product exports (Exhibit 5). From this analysis of the direct impacts, it becomes clear that grain and grain products exports are large contributors to the U.S. economy, even before the economic “ripple effects<sup>2</sup>” are accounted for. If U.S. grain and grain product exports were suddenly halted, the figures in Exhibit 5 indicate that over 56,000 jobs and \$2.2 billion in GDP would be adversely impacted at the farm, ethanol production, and meat production levels before accounting for losses in linked industries.

*In 2016, U.S. exports of grain and grain products totaled \$19.1 billion and supported 56,000 jobs.*

**Exhibit 5: Direct Economic Contributions of U.S. Grain and Grain Product Exports**

Commodity	Jobs	Labor Income (\$ million)	GDP (\$million)	Output (\$million)
Malting Barley	82	\$2	\$3	\$20
Other Barley	34	\$1	\$1	\$8
Malt (Barley Equiv.)	486	\$10	\$16	\$120
Corn	38,444	\$765	\$1,255	\$9,491
Sorghum	5,008	\$100	\$163	\$1,236
Ethanol	535	\$52	\$206	\$1,693
Residual Milling Byproducts	610	\$59	\$235	\$1,933
Meat*	10,747	\$214	\$351	\$2,653
<b>Total</b>	<b>55,947</b>	<b>\$1,201</b>	<b>\$2,230</b>	<b>\$17,155</b>

Source: USDA NASS, USDA ERS, IMPLAN, and Informa Agribusiness Consulting

Note\*: Meat is in Corn Equivalent Value

The total economic contributions (direct, indirect, and induced contributions) created by the export of grain and grain products show the true importance of grain exports to the U.S. economy. By including the impacts to industries that are linked (either by

<sup>2</sup> The indirect and induced impacts.



How Much Do Exports Matter?  
*Evaluating the Economic Contributions of U.S. Grain Exports on State and Congressional District Economies*

indirect or induced spending) to grain exports **the 2016 U.S. grain export value of \$19.1 billion is magnified to a figure of nearly \$55 billion in economic output** (Exhibit 6). That is, the economic “ripple effects” of U.S. grain exports is 2.2 times as large as the value of grain exports. Another way to think of these effects is that for every \$1 of grain and grain product exports, another \$2.20 in economic output (industry sales) is indirectly supported across the United States.

*For every \$1 in grain and grain product exports an additional \$2.20 is supported elsewhere in the U.S. economy.*

Of course, the economic contributions of grain exports are not limited solely to economic output. As shown in Exhibit 6, **the total impact of grain and grain product exports indirectly supported nearly 274,000 jobs across the U.S. and \$21 billion in GDP in 2016**. For every job directly created by the export of grain and grain products, an additional 3.9 jobs were indirectly supported in the U.S.

Outcomes → nutrient imbalance



photo by Pamela Smith)



Photo credit: National Weather Service.

Outcomes → nutrient imbalance



Outcomes → impaired water quality



Photo: Katie Rice

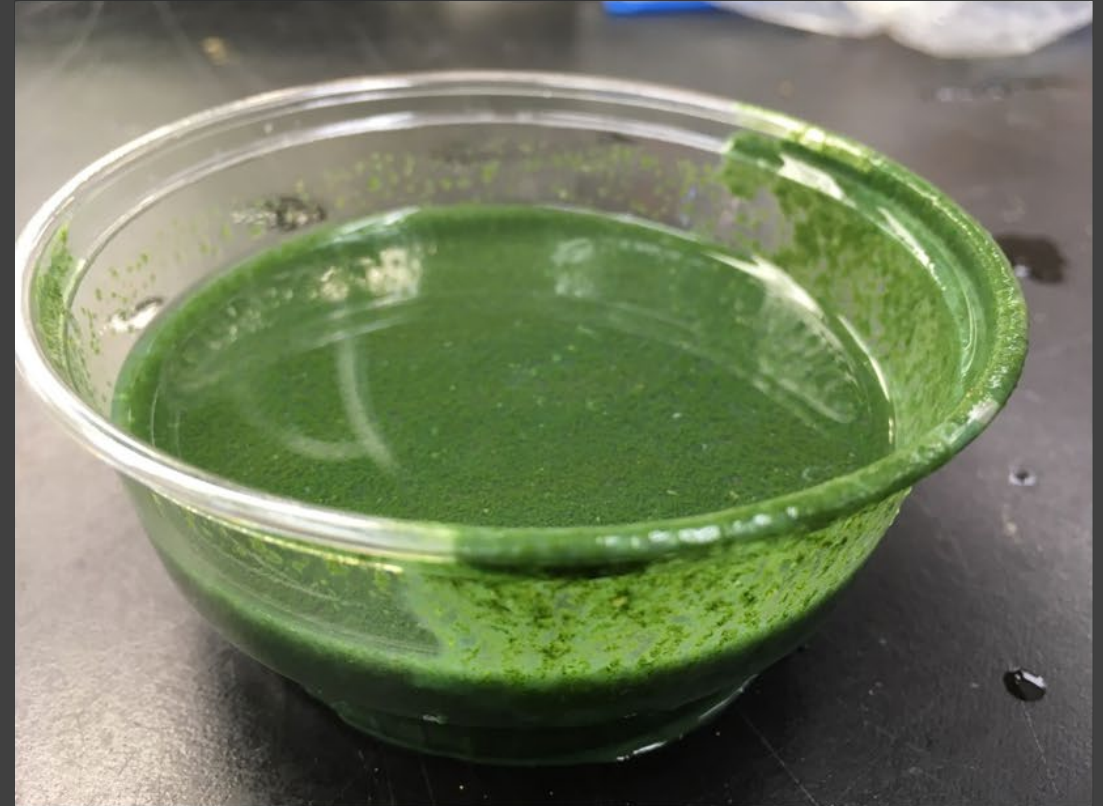


Photo: Emily Stanley

Outcomes → impaired water quality


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BREAKING TOPICAL FEATURED

# DNA evidence traces drinking water hazards back to farms and manure

STEVEN VERBURG [sverburg@madison.com](mailto:sverburg@madison.com) 1 hr ago

TRY 3 MONTHS FOR \$3




## Research Shows Tainted Wisconsin Water Tied to Animal Waste

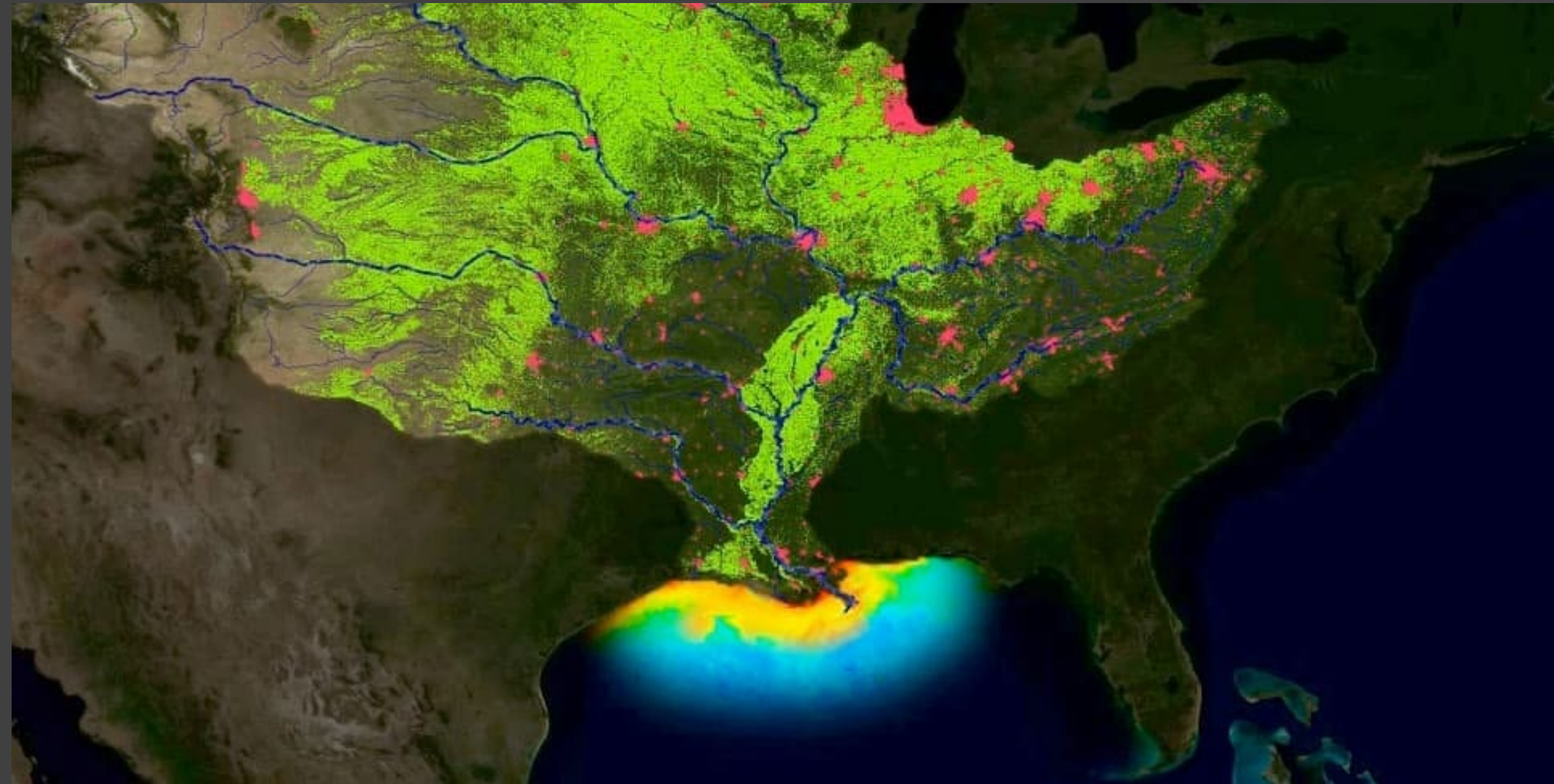
**Associated Press**  
March 12, 2019 10:48 AM

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Print



Outcomes → impaired water quality

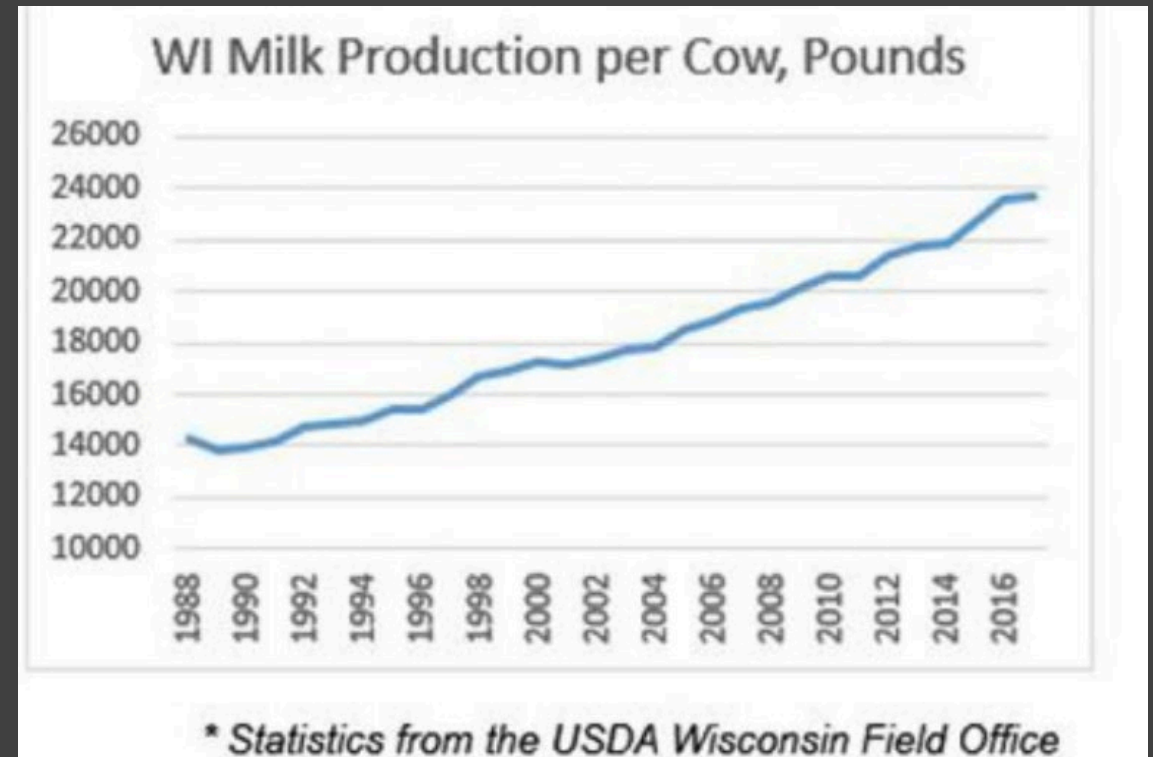
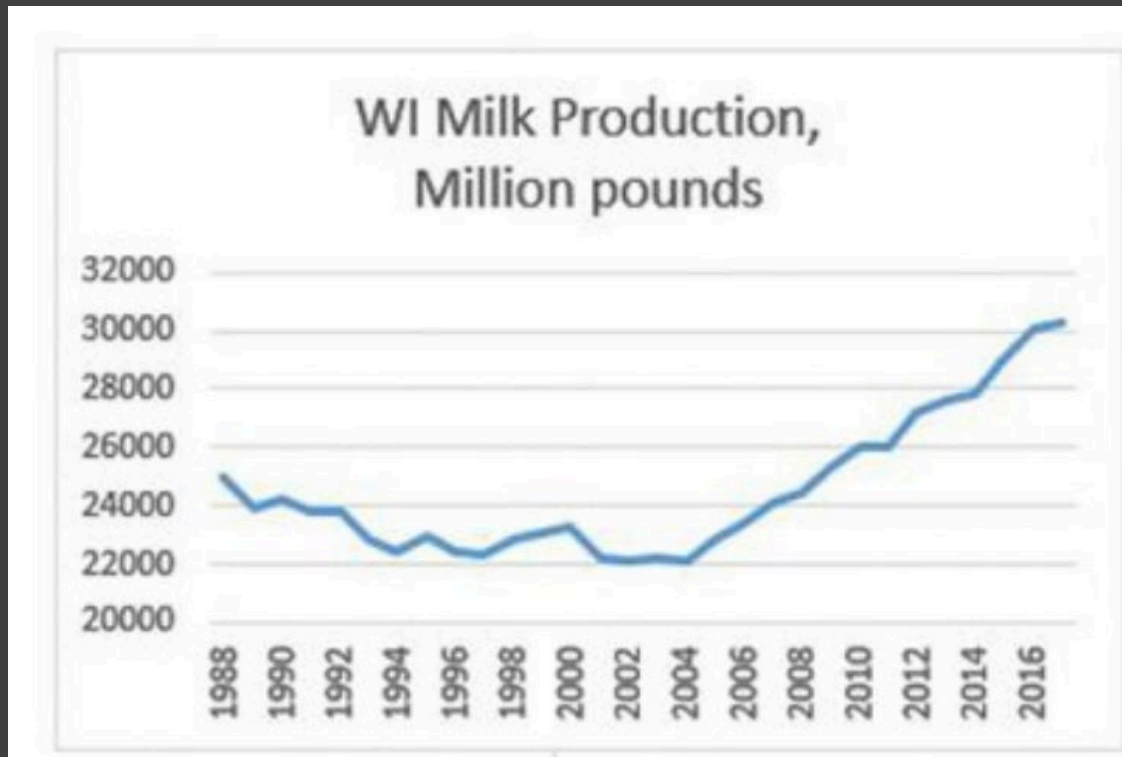


Outcomes → flooding

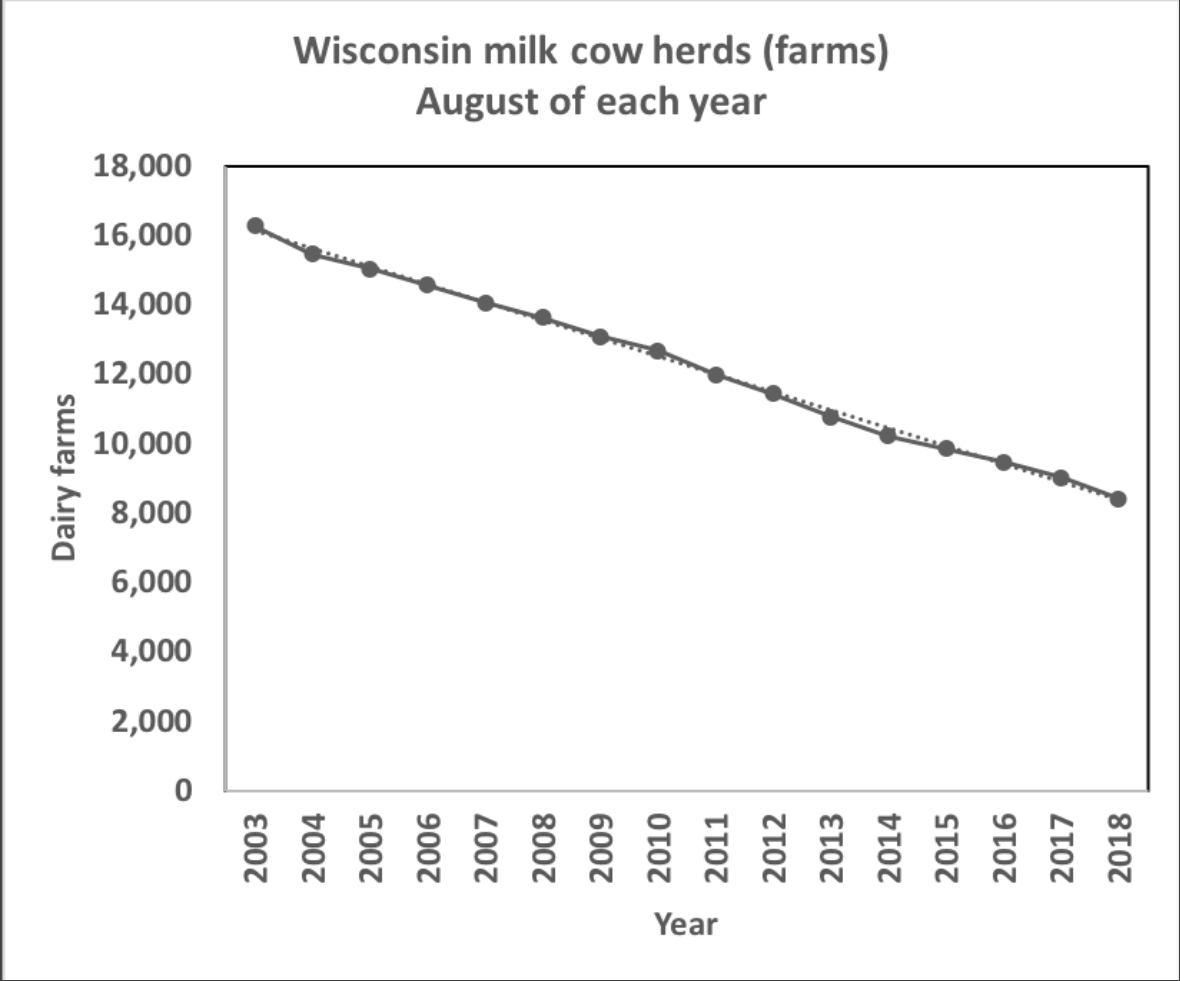


Outcomes → more yield

## America's Dairyland



Outcomes → fewer farms



Outcomes → consolidation



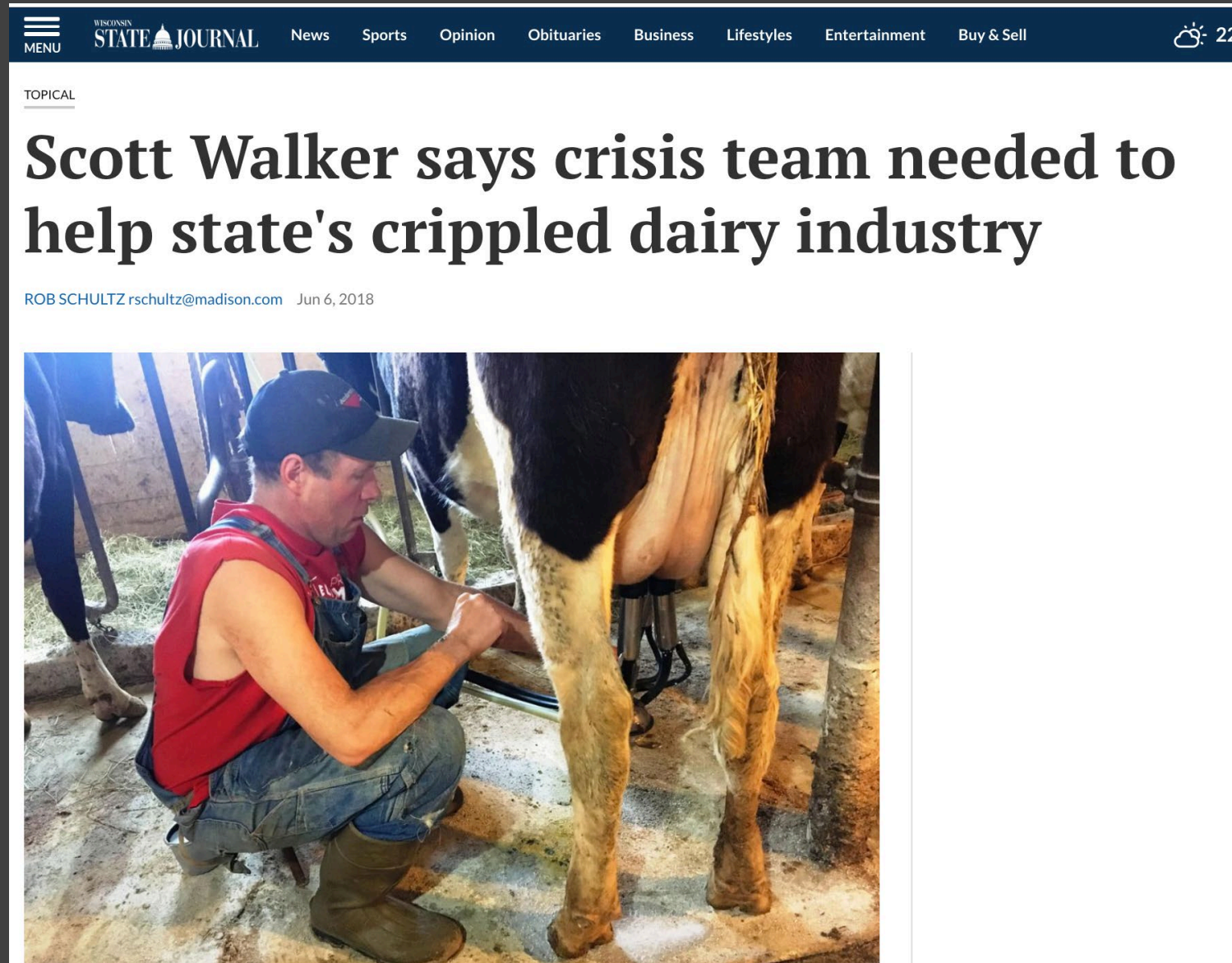
Credit: Mark Hoffman

Outcomes → abandonment

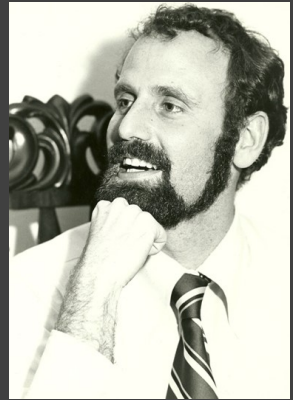


Credit: Alisa Chang

Outcomes → crisis



# the Wisconsin Integrated Cropping Systems Trial (WICST)



Josh Posner



Janet Hedtcke



Gregg Sanford

# WICST

Established in 1990

Two locations

- (ARL) Arlington, WI – 1990 to present
- (LAC) Elkhorn, WI – 1990 to 2002

Large plots

- Plot size = 0.7 ac
- Field-scale equipment

Performance metrics:

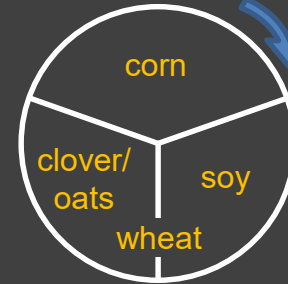
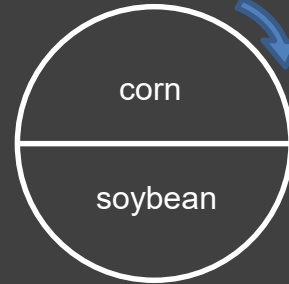
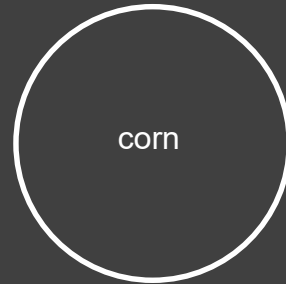
- Productivity
- Profitability
- Environment



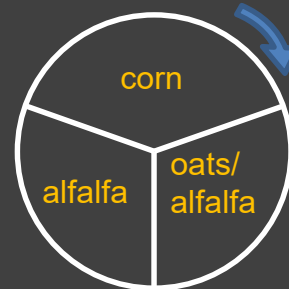
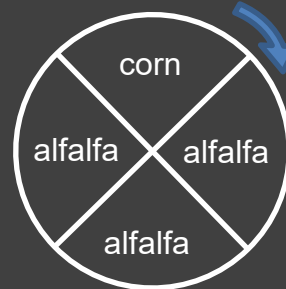
# WICST

4 reps  
each phase every year

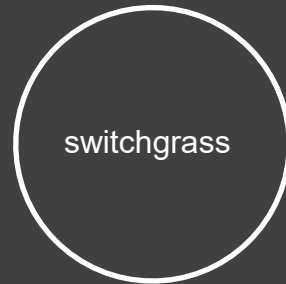
grain  
(1990)



forage  
(1990)



biomass  
(1998)



perenniality

diversity



## WICST cropping system details (1993 to 2018)

Type	Label	System	Crop Phase	Average Yield <sup>a</sup> (Mg ha <sup>-1</sup> )	Average Dry Matter Yield (Mg ha <sup>-1</sup> )	Primary Tillage Equipment	Ave. annual N-P-K Inputs	
							First-year available <sup>b</sup> (kg ha <sup>-1</sup> )	Source <sup>c</sup>
Grain	c-c-c-c	continuous maize	corn	11.6	9.8	chisel plow	160-8-35	F
	c-s-c-s	maize-soybean	corn	12.0	10.1	no-till / strip-till	148-11-42	F
			soybean	3.7	3.3	no-till	1-2-22	
	c-s/w-cl/o-c	organic grain	corn	9.5	8.0	chisel plow	0-0-9 / 138-51-66 <sup>d</sup>	F, CPM
			soybean → winter wheat	3.3	2.9	chisel plow	0-0-4 / 0-0-55	
			→ clover-oats <sup>e</sup>	4.1 (2.5)	3.6 (2.5)	chisel plow	0-0-0 / 55-19-63	
Forage	c-a-a-a	conventional forage	corn	13.0	11.0	chisel plow	88-31-160	F, M1
			alfalfa	5.8	5.8	chisel plow	100-29-155	
			alfalfa	11.4	11.4	none	0-1-96	
			alfalfa	10.1	10.1	none	0-0-108	
	c-o/a-a-c	organic forage	corn	10.6	9.0	chisel plow	71-20-121	F, M1
			oats → alfalfa	8.5	8.5	chisel plow	85-24-135	
			alfalfa	11.4	11.4	none	0-0-128	
	pasture	rotationally grazed pasture	cool-season grass & forbs <sup>f</sup>	0.84 kg hd <sup>-1</sup> d <sup>-1</sup>	--	none	69-13-103	M2

<sup>a</sup> Forage yields reported at 100% dry matter (DM), maize yields at 84.5% DM, soybean yields at 87% DM, and wheat yields at 86.5% DM. Both grain and straw yields (in parentheses) are reported for wheat. Yield for the rotationally grazed pasture is represented in average daily gain of dairy heifers (kg head<sup>-1</sup> d<sup>-1</sup>).

<sup>b</sup> First-year availability accounts for the nutrients released to a growing crop during the same year it is applied only. Manure and other organic forms of nutrients contain more total nutrients than are available to the crop in any given year. Legume N credits not included.

<sup>c</sup> F = fertilizer (conventional or organic according to system management); CPM = composted pelletized poultry manure; M1 = applied manure; M2 = manure deposited by grazing heifers.

<sup>d</sup> Between 1993 and 2007 all nutrients for CS3 provided by organically approved fertilizers (e.g. 0-0-50) or N fixed by the green manure crop. Beginning 2008 composted pelletized poultry manure added to the corn and wheat phases of the rotation to supply N, P, K, and micronutrients.

<sup>e</sup> Between 1993 and 2005 the cover crop was red clover (*Trifolium pratense* L.) frost-seeded or drilled into winter wheat in early spring; beginning 2006 this changed to a berseem clover (*Trifolium alexandrinum* L.)/oat (*Avena sativa* L.) mixture planted after wheat harvest.

<sup>f</sup> Timothy (*Phleum pratense* L.), smooth brome grass (*Bromus inermis* L.), orchardgrass (*Dactylis glomerata* L.), red clover (*Trifolium pratense* L.). Red clover re-seeded every 2-3 years with NT drill.

# WICST core data

## Management

- agronomic calendars
- field notes/observation
- weather

## Productivity

- yields: grain, forage, pasture
- average daily gain (cattle)
- weed biomass (mid-season)

## Profitability

- input prices
- elevator prices
- hay auction prices

## Environment

- spring & fall nitrates
- fall soil fertility
- soil organic carbon (SOC)
- soil archive



Mark Walsh



Jimmy Sustachek

# WICST corn yields (1990-2002)

Cropping system	Normal spring (May + June ~9" ppt)	
	ARL	LAC
	bushel/acre	
c-s-c-s (conventional)	173	132
c-s/w-cl/o-c (organic)	167	124
organic : conventional	96%	94%

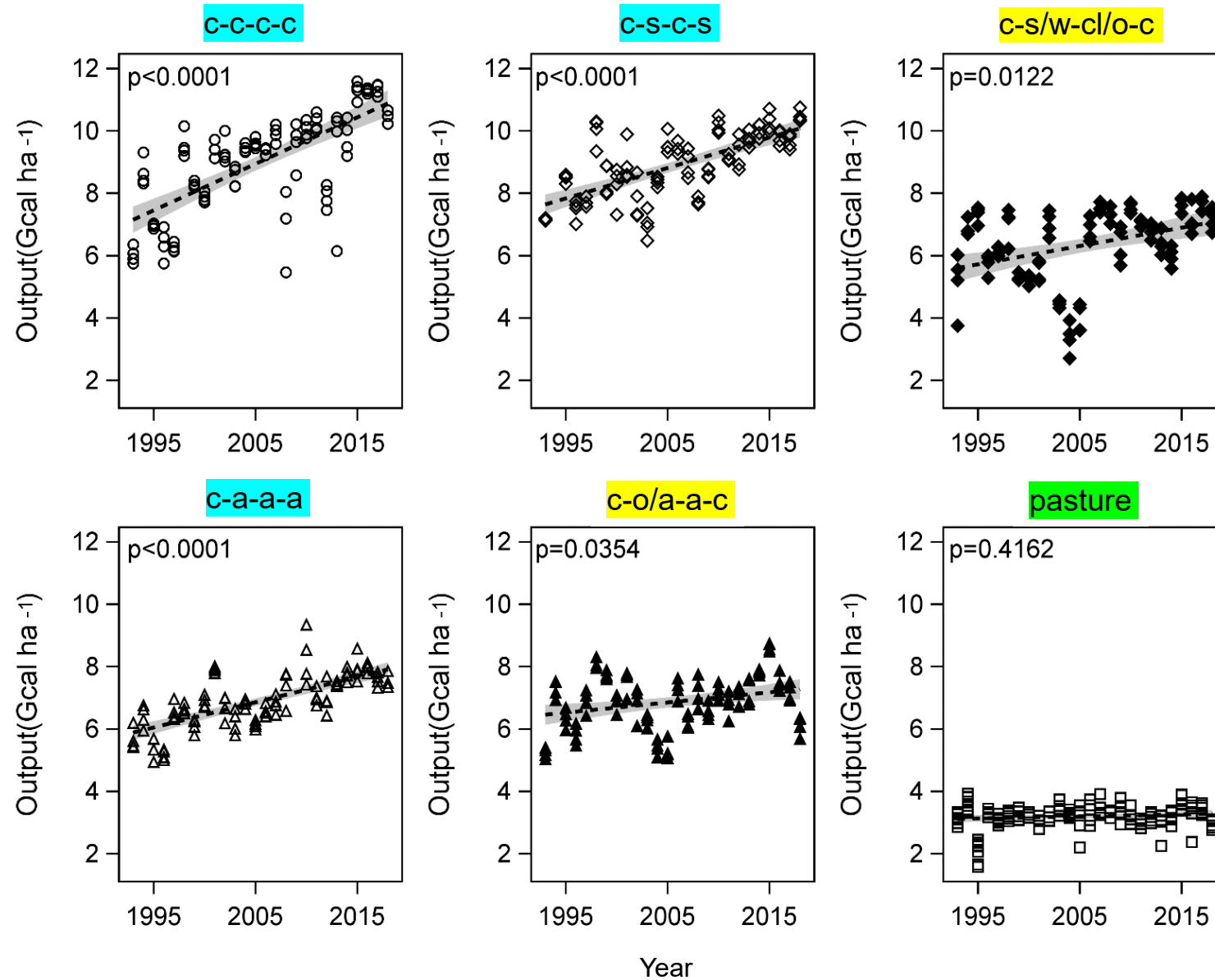


# WICST soybean yields (1990-2002)

Cropping system	Normal spring (May + June ~9" ppt)	
	ARL	LAC
	bushel/acre	
c-s-c-s (conventional)	57	53
c-s/w-cl/o-c (organic)	54	49
organic : conventional	95%	92%

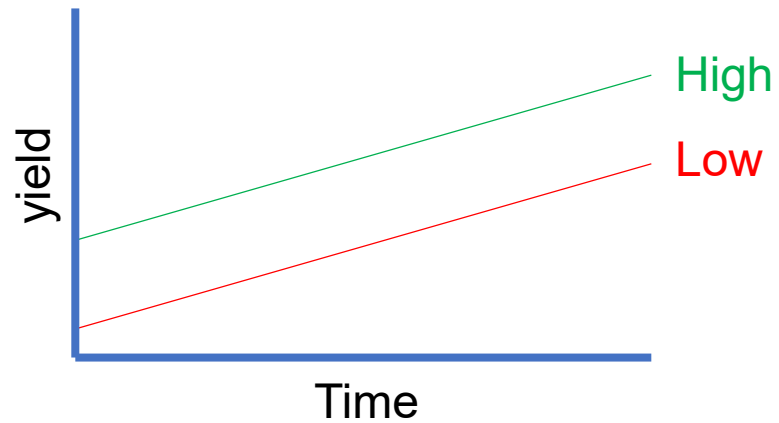


# Energy yields over 26 years

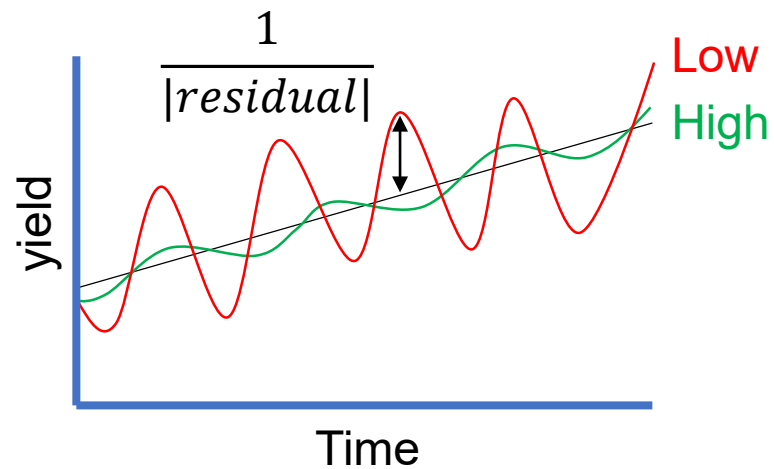


# Long-term yields

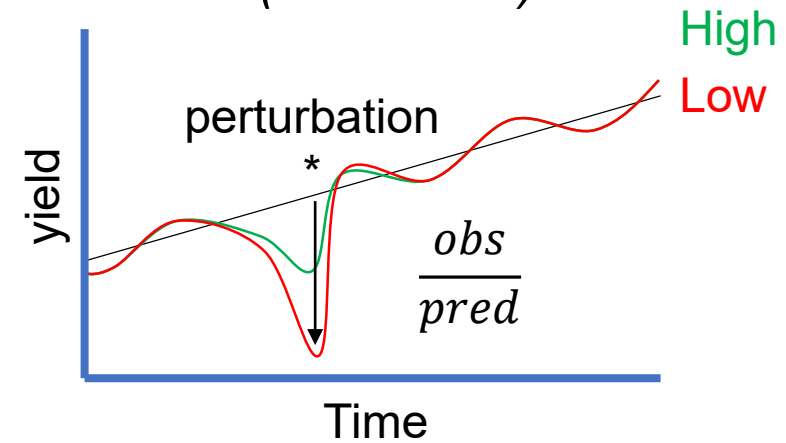
## Productivity



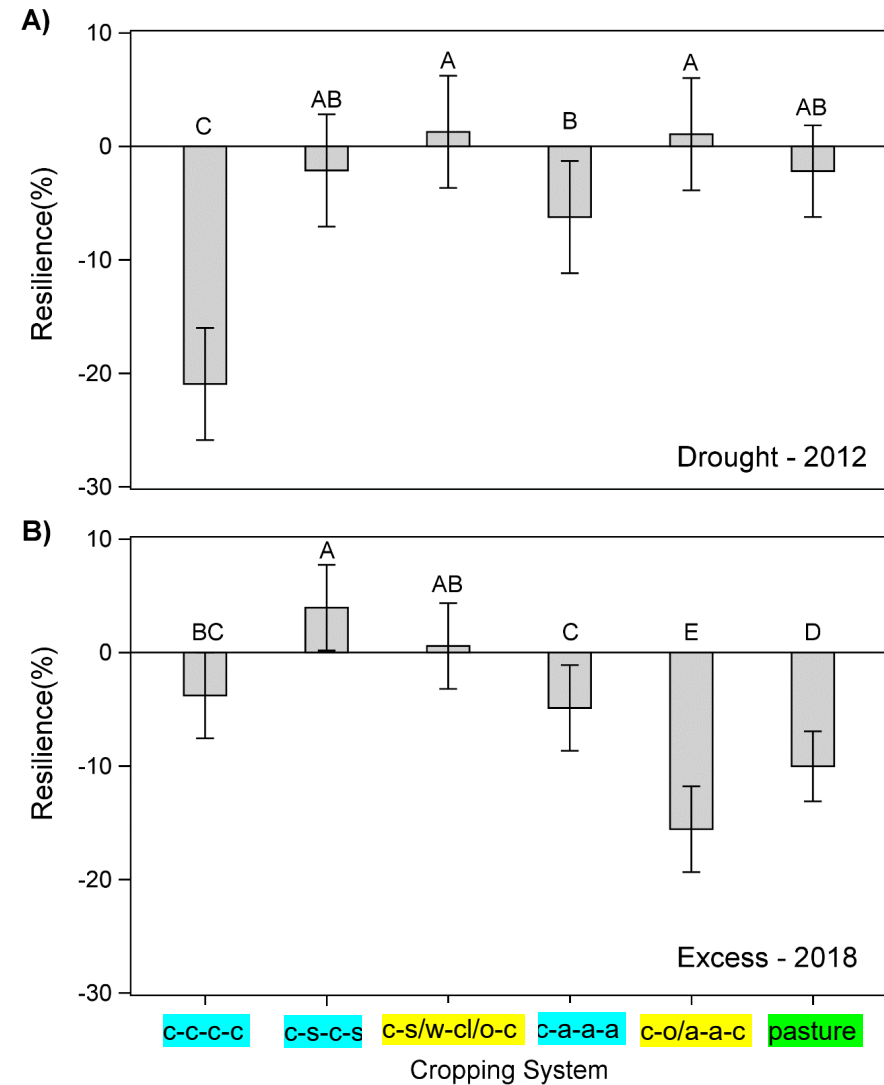
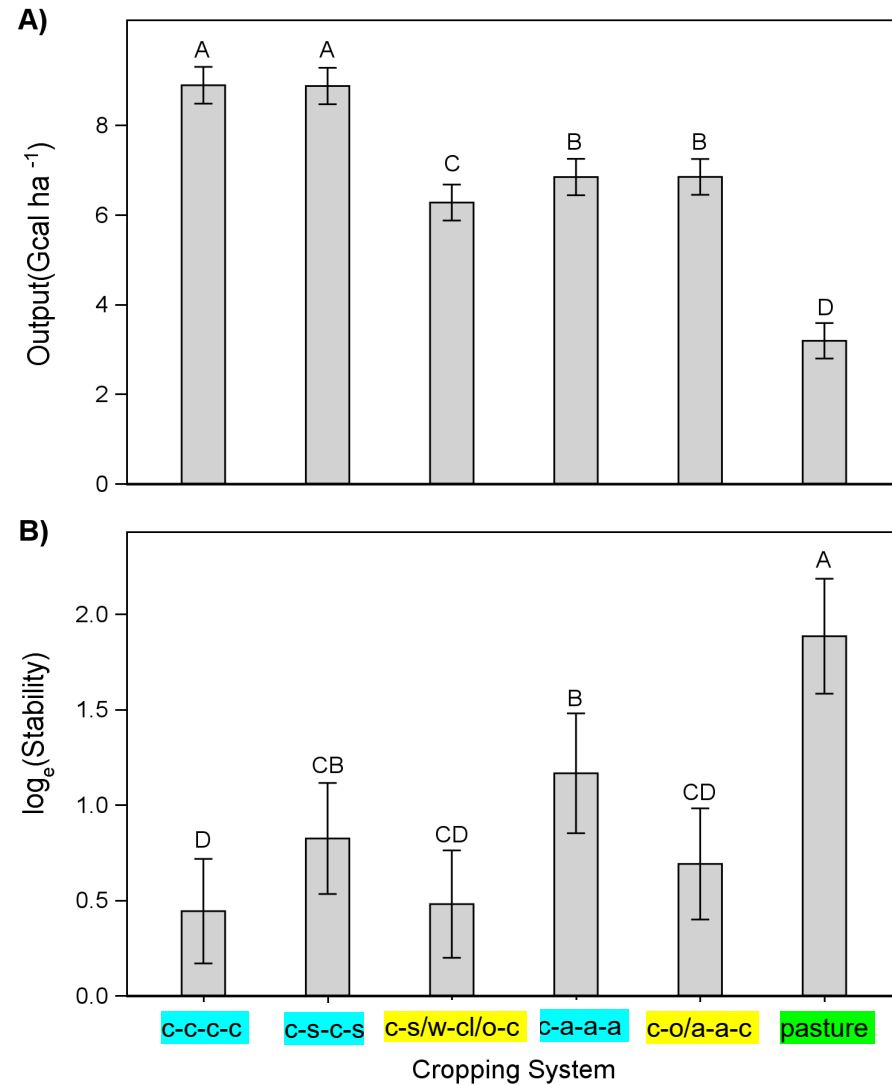
## Stability



## Robustness (resistance)



# Yield stability and resilience over 26 years



**Table 3. Economic mean returns under alternative scenarios in the Year 2000.**

				Arlington	
				No government payment or organic premium (Scenario I)	
System					\$ ha <sup>-1</sup>
c	c	c	c	Continuous corn	365d†
c	s	c	s	No-till corn-soybean	465c
c	s/w	c	s/w	Organic grain corn-soybean-wheat	335d
c	a			Intensive alfalfa	535b
c	o/a	a	c	Organic forage	528bc
pasture				Rotational grazing	735a

† Within a scenario (column), numbers followed by a different letter are significantly different at the 0.05 level.

#### Scenario 1

Perennial forages, esp grassland > annual grains

Within grains, diversification didn't pay

#### Scenario 2

Grassland still best, but grains improved

#### Scenario 3

Organic grain w/ cover crops as good as grassland and forage, but no premium for organic grassland

## Milk Production and Economic Efficiency of Pasture Systems Using

S. L. White,\* G. A. Benson,† S. L. White,\*  
\*Department of Animal Science,  
†Department of Agricultural and Resource  
‡Department of Crop Science,  
North Carolina State University, Raleigh

### ABSTRACT

This 4-yr study examined the effect of dairy cows in two feeding and confinement. Spring and used and each seasonal herd and 36 cows in confinement. Jersey cows included over 100. Pasture-fed cows received and baled haylage depending on confinement cows received

sion indicated that MIG dairies profit more than conventionally managed dairies by being more efficient operating practices, and labor

steins, \$6.89/cow for confinement Jersey cows; effects of breed season, and interaction such as labor for animal management, and cow cows. Higher fertility partially offsets lower with Holsteins. Milk for pasture-based systems culling costs, and of pasture-based systems confinement systems. (Key words: pasture economics)

Received June 25,  
Accepted October 1,  
Corresponding author:  
washburn@ncsu.edu

## A Comparison of Profitability and Economic Efficiencies Between Management-Intensive Grazing and Conventionally Managed Dairies in Michigan

### ABSTRACT

A retrospective cohort study was designed to mine differences in profitability, asset efficiency, and labor efficiency between Michigan dairy farms implementing management-intensive grazing (MIG) and conventionally managed farms. Financial information and labor use data calendar year 1994 were collected with survey personal interviews from 35 MIG dairies and 18 conventionally managed dairies. Because the geographical distribution of MIG and conventionally managed dairies in this study did not include Michigan's "dairy

(Key words: management-intensive grazing, net income, operating efficiency, asset efficiency)

**Abbreviation key:** ATO = asset turnover, MIG = management-intensive grazing, NFI% = net farm income percent, aNFI = accounting net farm income per cow, eNFI = economic net farm income per cow, VFP = value of farm production per labor hour.

### INTRODUCTION

Structural change has occurred within Michigan dairy industry. The number of operating dairy farms has decreased (13) and herd size and milk production

Received February 17, 1999.  
Accepted June 10, 1999.

1999 J Dairy Sci 82:2412-2420

## The Financial Performance of Wisconsin Grazing, Organic, and Confinement Dairy Farms from 1999 to 2014

Thomas S. Kriegl

University of Wisconsin Center for Dairy Profitability  
University of Wisconsin-Extension  
Madison, WI

See <http://cdp.wisc.edu> for more information  
December 2015

Table 3: Sixteen-Year (1999-2014)

Table 3: Sixteen-Year (1999-2014) Simple Average Cost of Production Per Cow for Wisconsin Organic, Grazing, and Confinement Herds

	Graziers*	Organic**	Confinement
Range of Observations per Year	7 to 43	6 to 17	304 to 721
Range of Average Herd Size per Year	60 to 90	48 to 80	110 to 204
Income	\$3,323.51	\$4,177.36	\$4,557.13
Expenses			
Breeding Fees	\$35.11	\$43.43	\$54.32
Car and Truck Expense	\$24.52	\$25.18	\$16.37
Chemicals	\$16.92	\$3.58	\$55.48
Custom Hire (Machine Work)	\$117.44	\$140.48	\$145.32
Custom Heifer Raising	\$5.35	\$0.60	\$13.55
Feed Purchase	\$771.38	\$602.79	\$1,009.08
Fertilizer and Lime	\$73.85	\$119.06	\$118.88
Freight and Trucking	\$25.97	\$43.87	\$48.37
Gasoline, Fuel, and Oil	\$87.08	\$148.55	\$128.78
Farm Insurance			
Marketing & Hedging			
Rent			
Repairs and Maintenance			
Seeds and Plants Purchased			
Supplies Purchased	\$138.30	\$180.56	\$111.66
Taxes	\$47.72	\$57.40	\$38.48
Utilities	\$77.86	\$100.41	\$89.33
Veterinary Fees and Medicine	\$62.70	\$53.60	\$126.61
Other Farm Expenses	\$85.24	\$118.46	\$281.01
Total Income - Total Cost	\$77.63	\$215.10	\$56.10
Net Farm Income from Operations (NFI)†	\$780.14	\$877.27	\$457.57
Gain (Loss) on Sale of All Farm Assets	\$10.38	\$22.66	\$20.67
Net Farm Income (NFI)	\$790.52	\$899.93	\$478.24

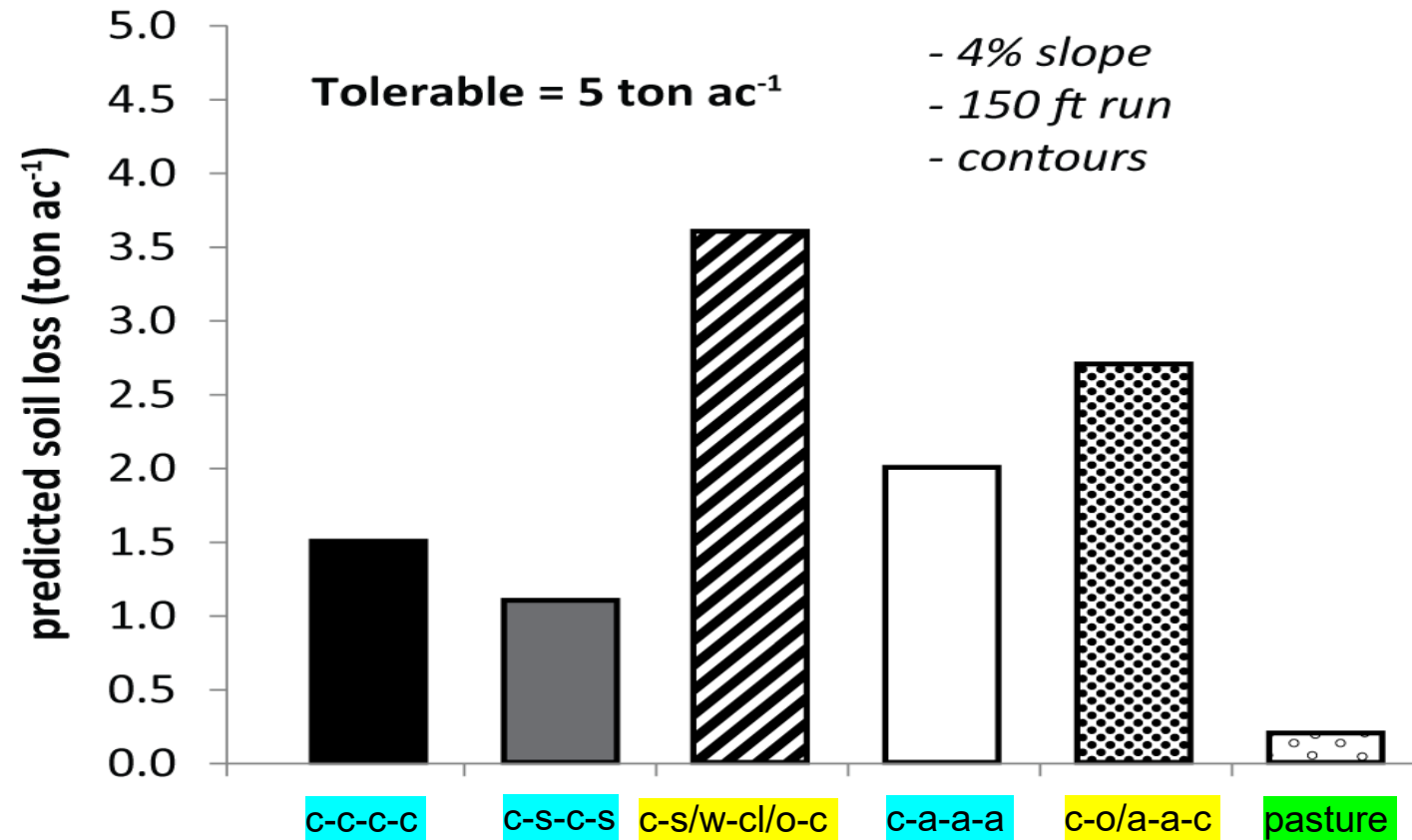
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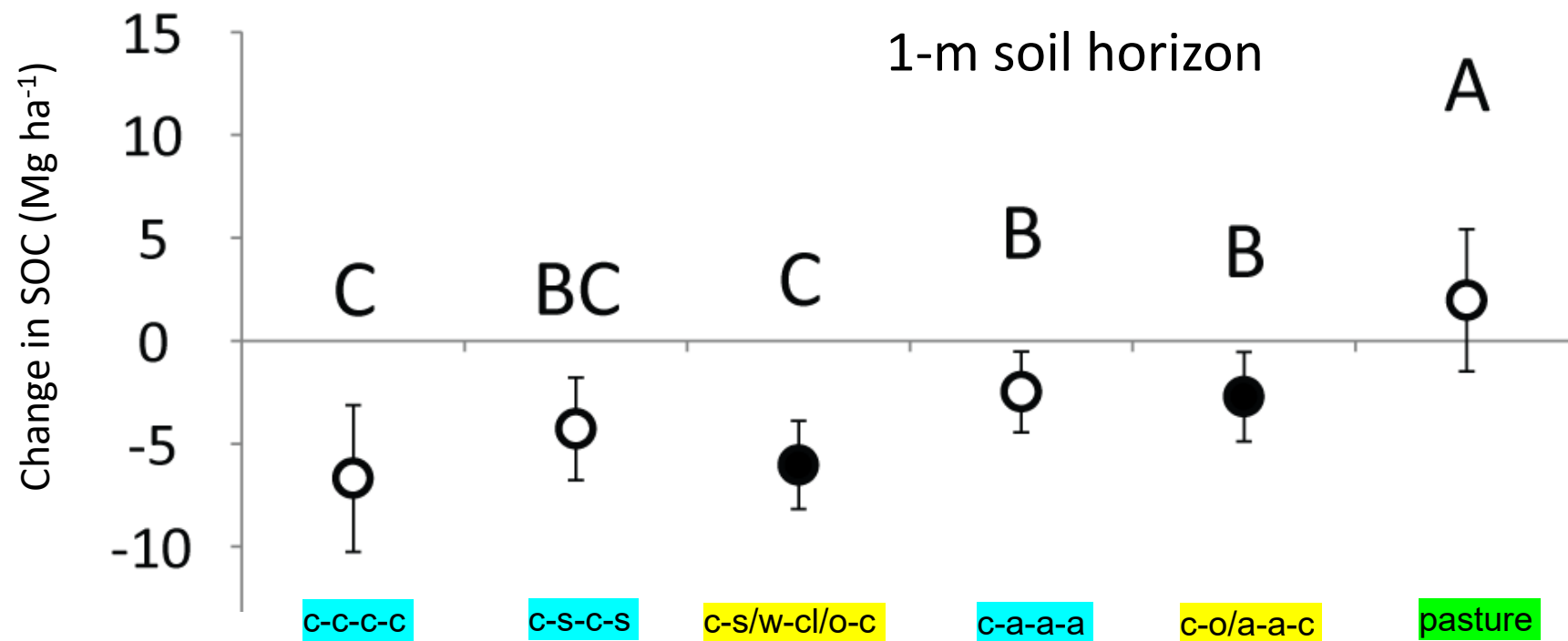
5-year farm records  
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in confinement sys-  
more than offset the  
periments (White  
nd budgeting stud-  
al, 1999; Gloy et  
Foltz, 2006) have shown MIG operations to be at least  
as profitable as traditional confinement operations—in

nson@arec.umd.edu

# Soil loss (RUSLE2)



## Soil carbon (1990-2010)



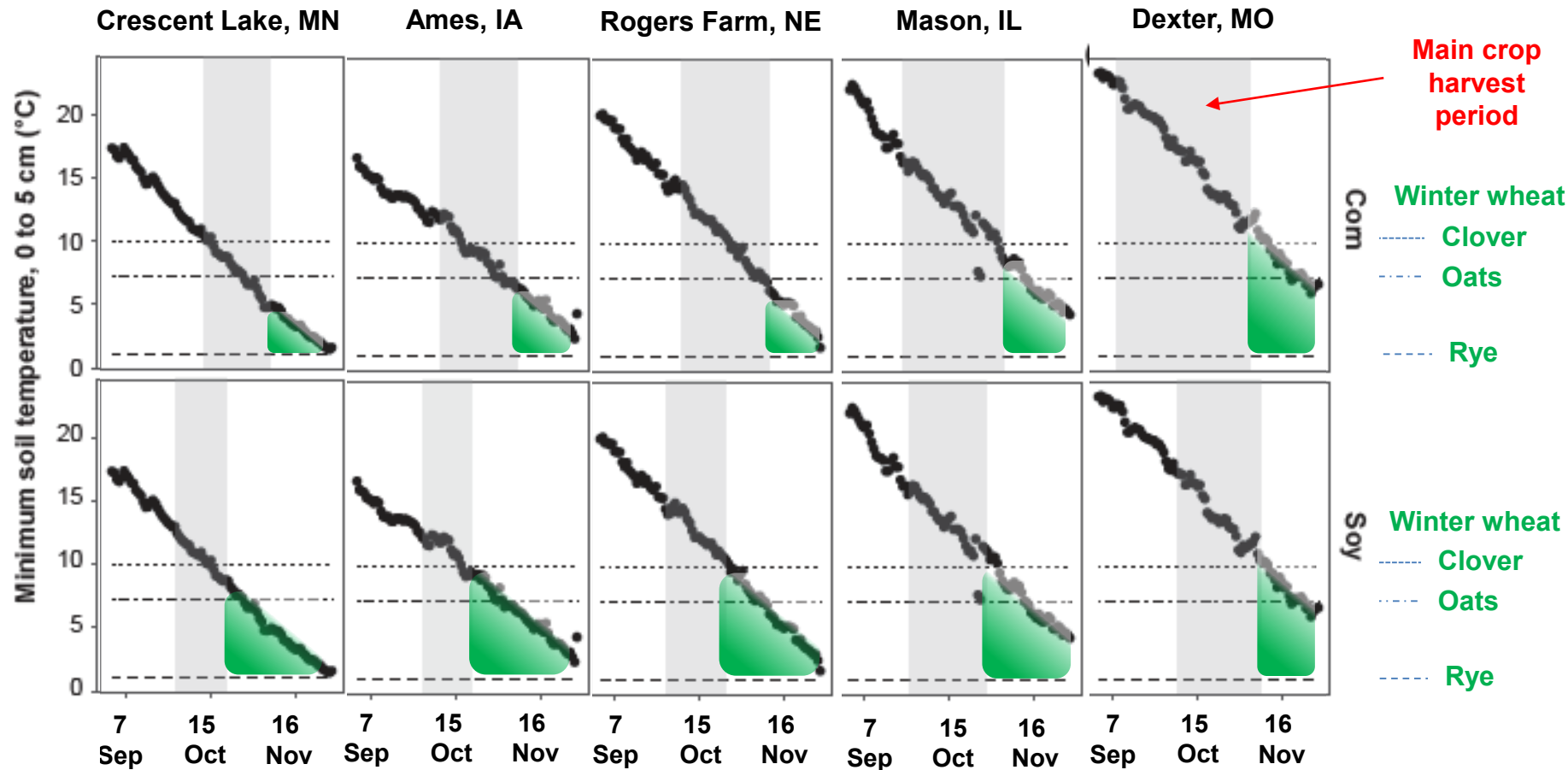
Young people are excited about grass-fed farming!



## FEATURE

# What do we know about cover crop efficacy in the North Central United States?

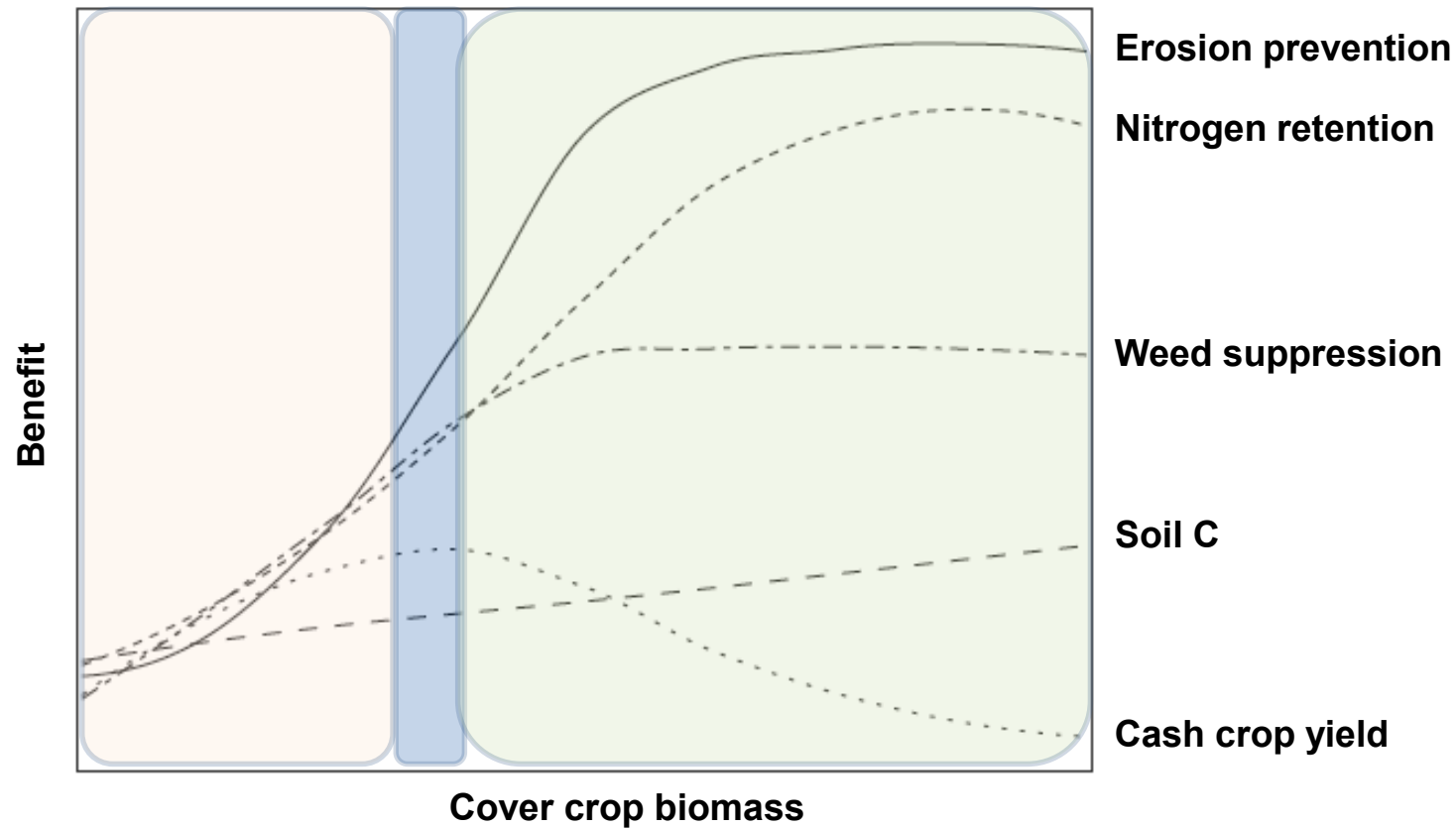
Anna M. Cates, Gregg R. Sanford, Laura Ward Good, and Randall D. Jackson



FEATURE

## What do we know about cover crop efficacy in the North Central United States?

Anna M. Cates, Gregg R. Sanford, Laura Ward Good, and Randall D. Jackson



# Cover Crop Effects on Net Ecosystem Carbon Balance in Grain and Silage Maize

Anna M. Cates\* and Randall D. Jackson

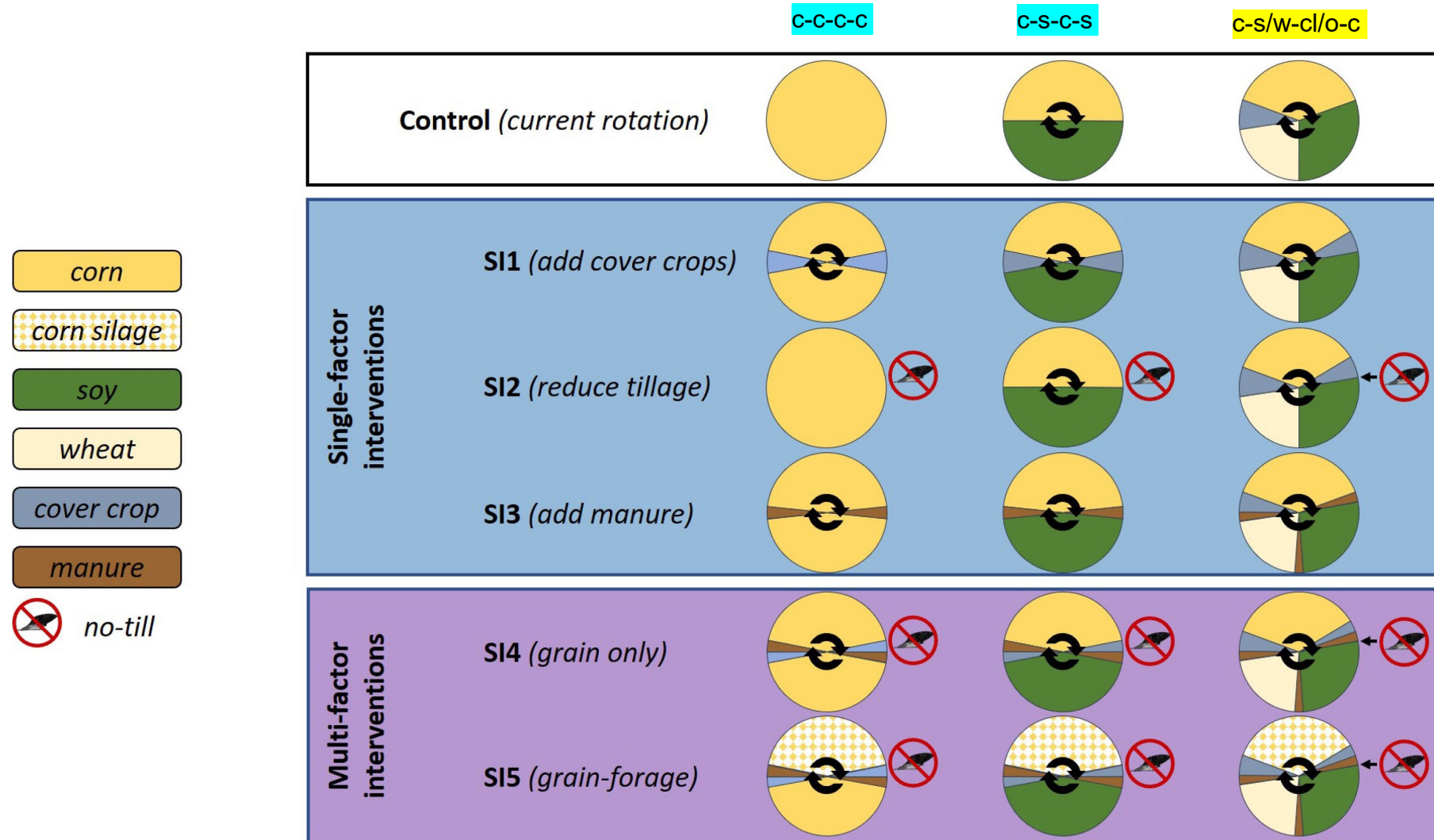
Published in *Agron. J.* 110:1–9 (2018)  
doi:10.2134/agronj2018.01.0045



Table 3. Means (standard errors) for net ecosystem C balance (NECB) and various components: Aboveground net primary productivity (ANPP), belowground net primary productivity (BNPP) (includes both maize and cover crop biomass C), harvested biomass (Yield), and cumulative annual heterotrophic soil respiration ( $R_h$ ). Lowercase letters indicate differences among cover treatments within a year and harvest treatment ( $P < 0.05$ ).

Year cover	Grain maize					Silage maize				
	ANPP	BNPP	Yield	$R_h$	NECB	ANPP	BNPP	Yield	$R_h$	NECB
	g C m <sup>-2</sup>									
2015										
Bluegrass	910 (107)b	288 (25)	–398 (40)	–1127 (79)	–327 (88)b	965 (99)b	293 (21)	–859 (110)a	–1112 (74)	–705 (86)
Rye	1029 (57)ab	274 (23)	–571 (18)	–894 (84)	–163 (120)ab	1393 (47)a	347 (5)	–1249 (47)b	–959 (47)	–468 (50)
No cover	1220 (126)a	317 (32)	–539 (9)	–1039 (57)	–41 (186)a	1367 (173)a	332 (31)	–1308 (173)b	–987 (43)	–596 (44)
2016										
Bluegrass	1104 (56)	271 (11)	–427 (9)	–671 (13)b	277 (79)a	712 (34)	202 (11)b	–663 (36)	–726 (108)	–476 (99)
Rye	1108 (84)	268 (15)	–448 (14)	–931 (148)a	3.5 (85)b	830 (66)	318 (27)a	–628 (73)	–946 (47)	–426 (61)
No cover	1194 (69)	280 (14)	–461 (2)	–768 (102)ab	245 (61)ab	858 (57)	214 (12)b	–800 (58)	–743 (102)	–470 (98)
2017										
Bluegrass	1065 (49)	335 (8)	–620 (45)	–612 (37)	167 (50)	916 (29)	310 (14)	–831 (28)	–687 (53)	–290 (67)
Rye	1099 (76)	323 (26)	–649 (47)	–668 (29)	104 (45)	888 (40)	312 (19)	–750 (43)	–632 (21)	–181 (52)
No cover	1124 (23)	313 (23)	–667 (38)	–752 (43)	19 (45)	850 (40)	281 (22)	–777 (43)	–646 (35)	–292 (48)
Mean										
Bluegrass	1026 (80)b	298 (20)	–481 (56)	–803 (116)	39 (140)	864 (77)b	268 (26)b	–781 (75)a	–842 (117)	–490 (111)
Rye	1079 (69)ab	288 (23)	–556 (48)	–831 (107)	–18 (97)	1037 (127)a	326 (19)a	–876 (134)ab	–792 (91)	–358 (79)
No cover	1179 (88)a	303 (24)	–556 (45)	–853 (90)	74 (122)	1025 (150)a	275 (31)b	–962 (151)b	–846 (79)	–453 (85)

# Ecological intensification at WICST



# Summary → discussion

1. Extending rotations with cover crops can be tricky

*Establishment & efficacy is highly variable*

2. Perennial grasslands check sustainability boxes

*Why don't we do more of it?*



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