PRACTICAL FARMERS OF IOWA

PRODUCING SMALL GRAINS FOR SEED MARKETS
RAISING CERTIFIED CEREAL GRAINS

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RAISING CERTIFIED CEREAL GRAIN SEED CONSIDERATIONS

POSSIBLE ADVANTAGES:
* Greater cash values per Bushel or Lb.
  * Newer Genetics – usually creating greater yield potential
  * Unique Seed = Unique Demand
  * Greater Return on Investment for Production Inputs. ie – weed, insects in field & storage bin, and plant health

POSSIBLE DISADVANTAGES:
* Higher Seed Costs
* Market RISKS – Not Just Plant & Hope
* Storage, Hauling, and Cleaning Costs
* Management Requirements -
  * NO Noxious Weeds = Expect Field & Bin INSPECTION
  * Minimum Germination = Test Expenses
  * Patent (PVP) Issues
  * Grain SEGREGATION (Purity) is Essential
  * Any ONE failure terminates premiums