

PRACTICAL FARMERS OF IOWA

PRODUCING SMALL GRAINS FOR SEED MARKETS





RAISING CERTIFIED CEREAL GRAINS

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RAISING CERTIFIED CEREAL GRAIN SEED CONSIDERATIONS

POSSIBLE ADVANTAGES:

- * Greater cash values per Bushel or Lb.
- Newer Genetics – usually creating greater yield potential
- Unique Seed = Unique Demand
- Greater Return on Investment for Production Inputs. ie – weed, insects in field & storage bin, and plant health

• POSSIBLE DISADVANTAGES:

- Higher Seed Costs
- Market RISKS – Not Just Plant & Hope
- Storage, Hauling, and Cleaning Costs
- Management Requirements -
 - NO Noxious Weeds = Expect Field & Bin INSPECTION
 - Minimum Germination = Test Expenses
 - Patent (PVP) Issues
 - Grain SEGREGATION (Purity) is Essential
 - Any ONE failure terminates premiums