

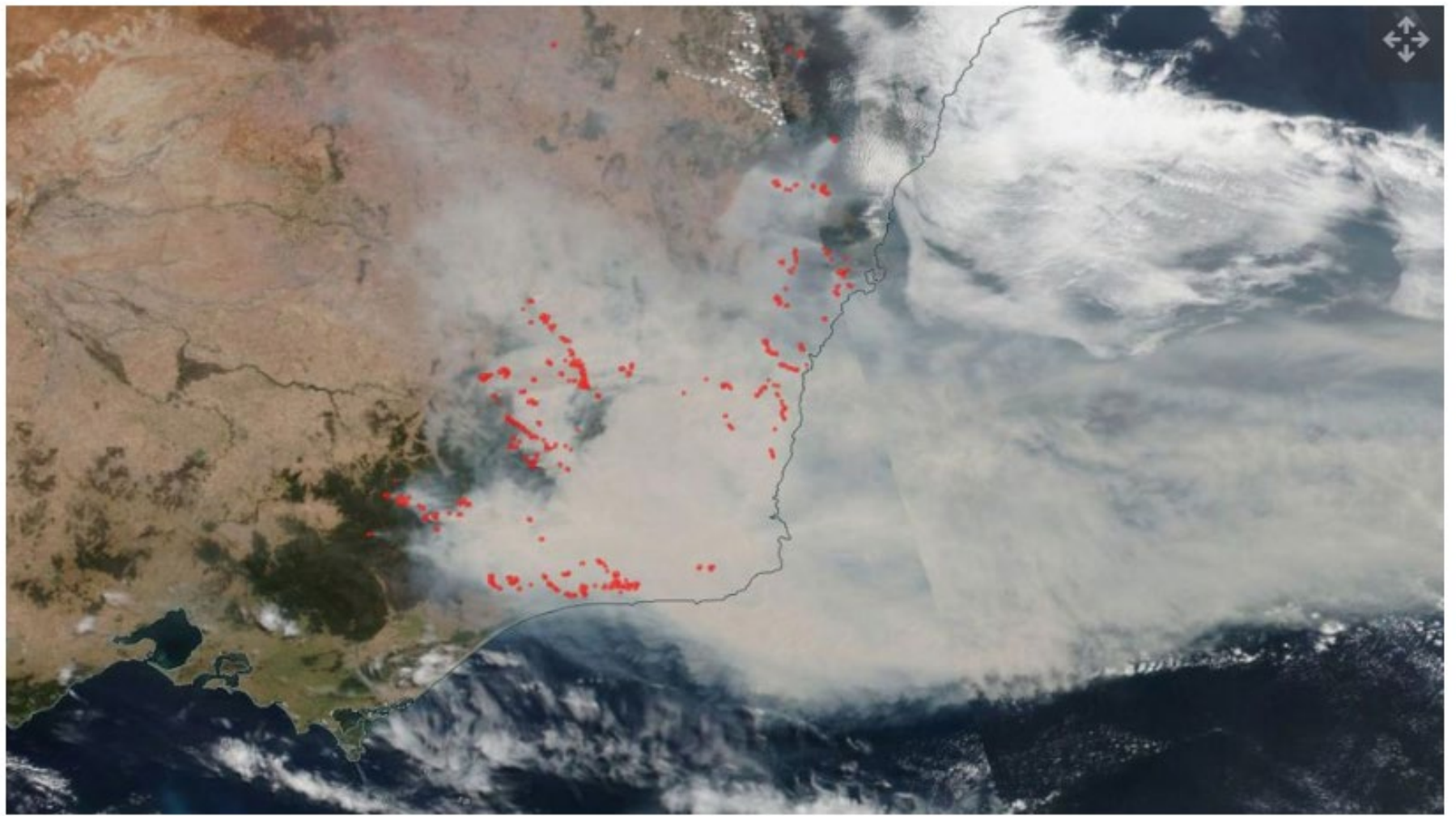


**Bottom Line Benefits  
of Building Resilience**









(Image credit: NASA EOSDIS)







- Natural sequence farming (Peter Andrews)
- Keyline Contours (Yeoman)
- Compost in contours
- Leaky weirs
- Adaptive grazing







 Martin Royds, Jillamatong, Braidwood, in front of one of his weirs, with the hills that were burnt out by the recent bushfires in the background. Helicopters fighting the fires, filled up from the weirs every 40 seconds.





***Cordyceps gunnii***



# Entomopathogenic Fungi



*Cordyceps variabilis.*

Credit Roger Heidt.



*Beauveria bassiana*  
White muscardine  
disease



*Metarhizium spp*  
Green muscadine  
disease



*Kim Deans*







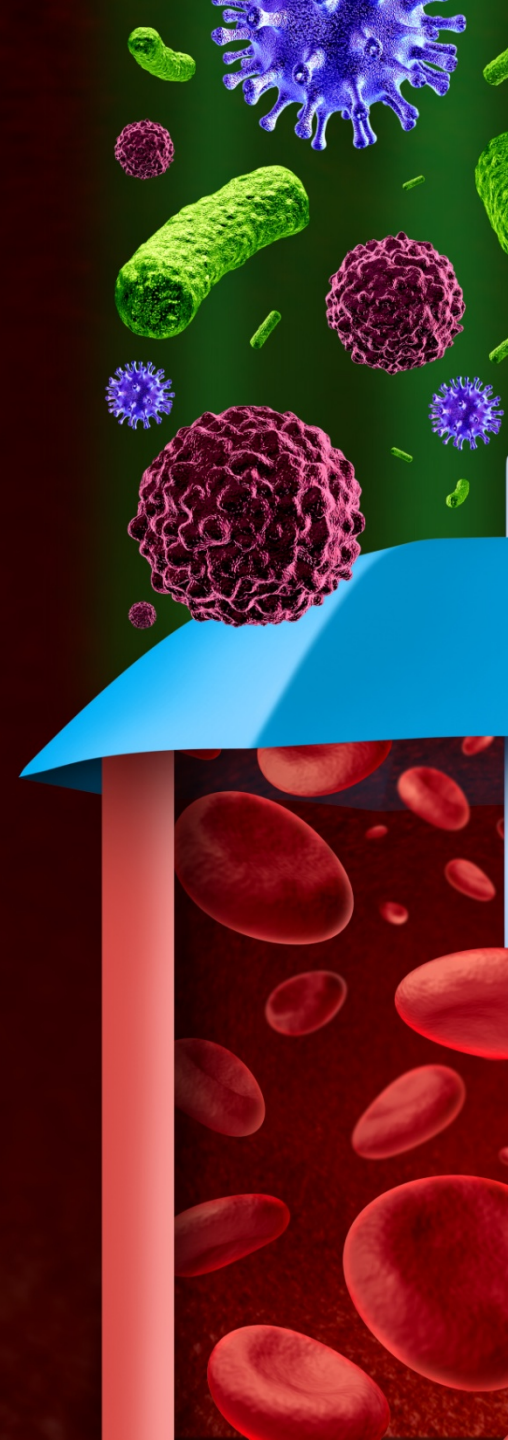




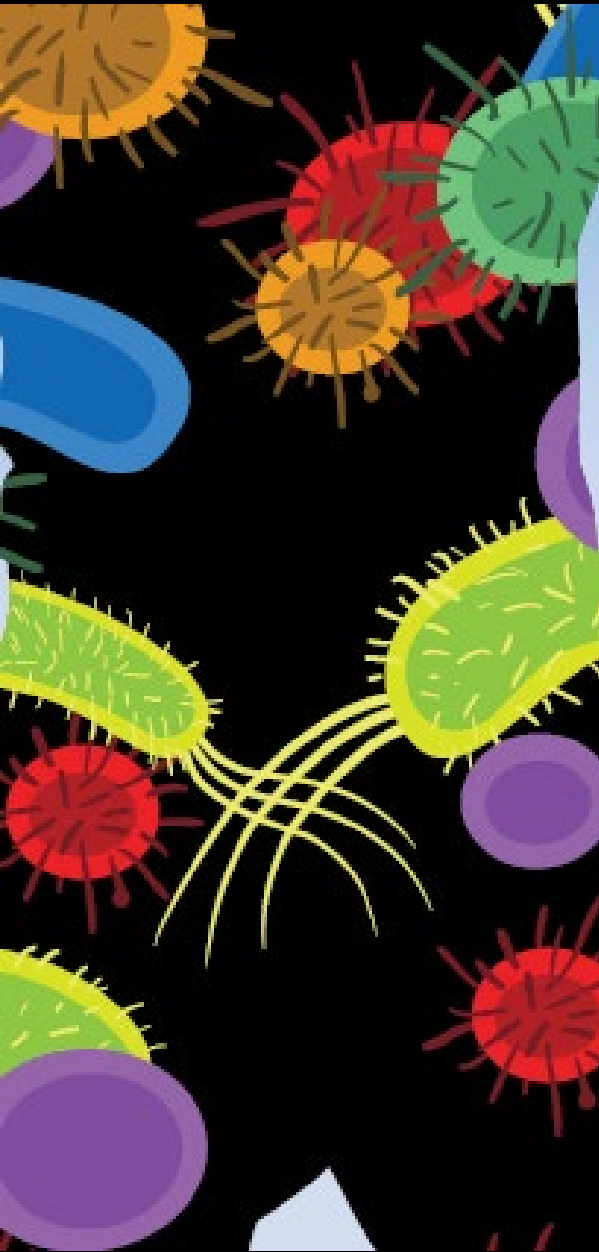


# Gut microbes:

- Make us grow
- Regulate our health
- Provide vitamins, enzymes etc
- Help our whole body to function
- Disruption of gut flora linked to disease







# Gut microbiome & health

Acne, Asthma/Allergies, Anxiety  
and PTSD, Arthritis, Autism,  
Autoimmune diseases, Cancer,  
Crone's, Depression, Diabetes,  
Eczema, Inflammation, Longevity  
Motor Neuron, MS, Obesity,  
Parkinsons, Sleep issues, Tooth  
Cavities....and more....



ANTACIDS

LAXATIVES



We've blown the microbial bridge



# We're doing the same to our soils

They have indigestion, constipation, gas, dehydration and diarrhoea





# The US loses 6.9 billion tonnes of soil each year (Pimentel, 2000)

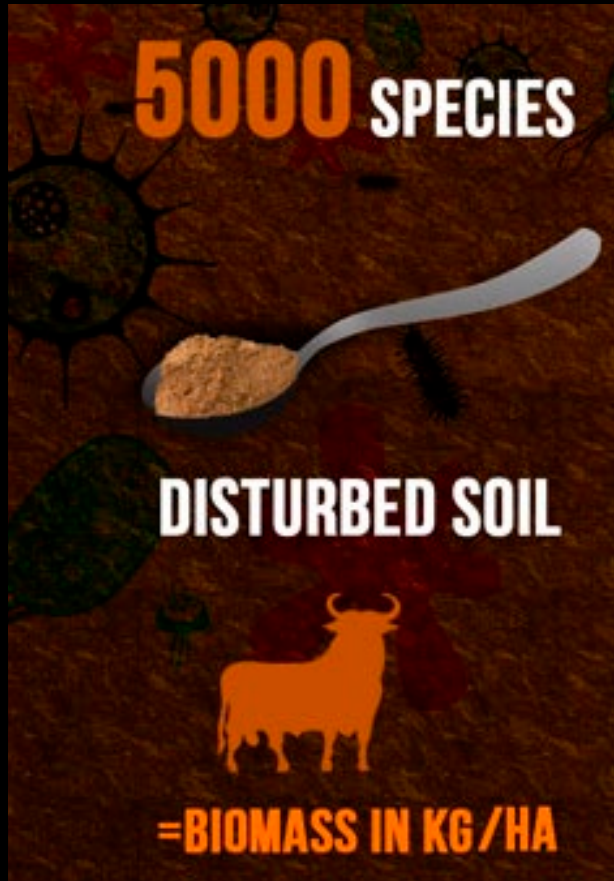


# Microbes are everywhere!



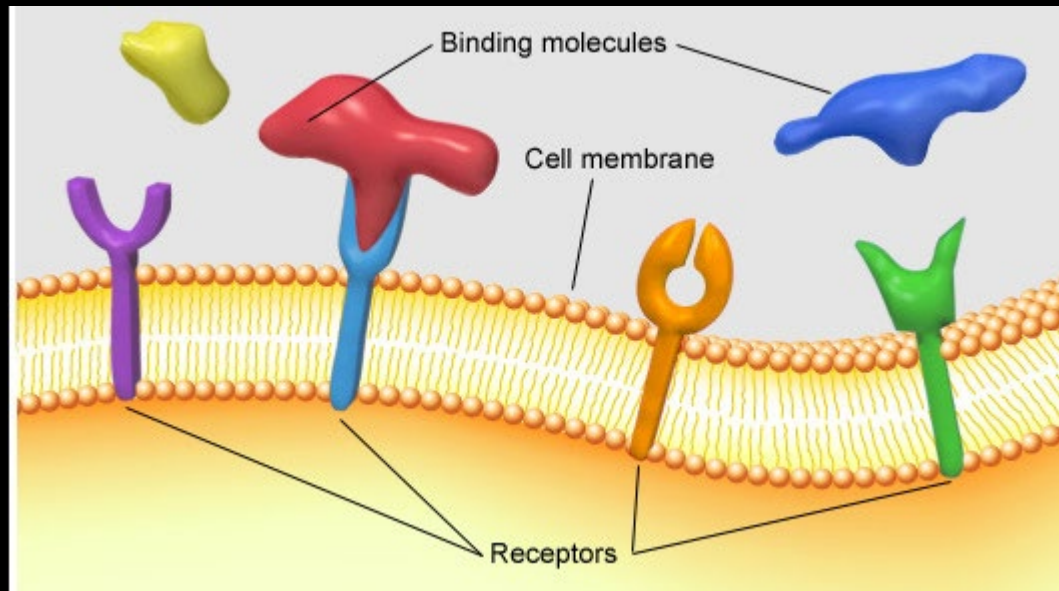


# Disturbed vs Healthy Soils



# 10's of thousands of signalling molecules in soil

- Proteins, hormones, enzymes, elicitors
- Plant defence molecules;
  - salicylic, jasmonic acids chitinase, proteinase





# Quorum Sensing

- Bioluminescence
- Insects; ants and honeybees
- Quorum quenching –switches biology off
- A little goes a long way...parts per trillion





New discoveries  
between plants and  
bacteria

- Aromatics, exudates, hormones, pheromones, enzymes, vitamins, sugars, amino acids & proteins...

# Quorum sensing



~80% of plant  
health and nutrition  
is driven by  
biological functions

Diverse communities  
= more signals  
= increased resilience to  
stress  
= crop health and quality

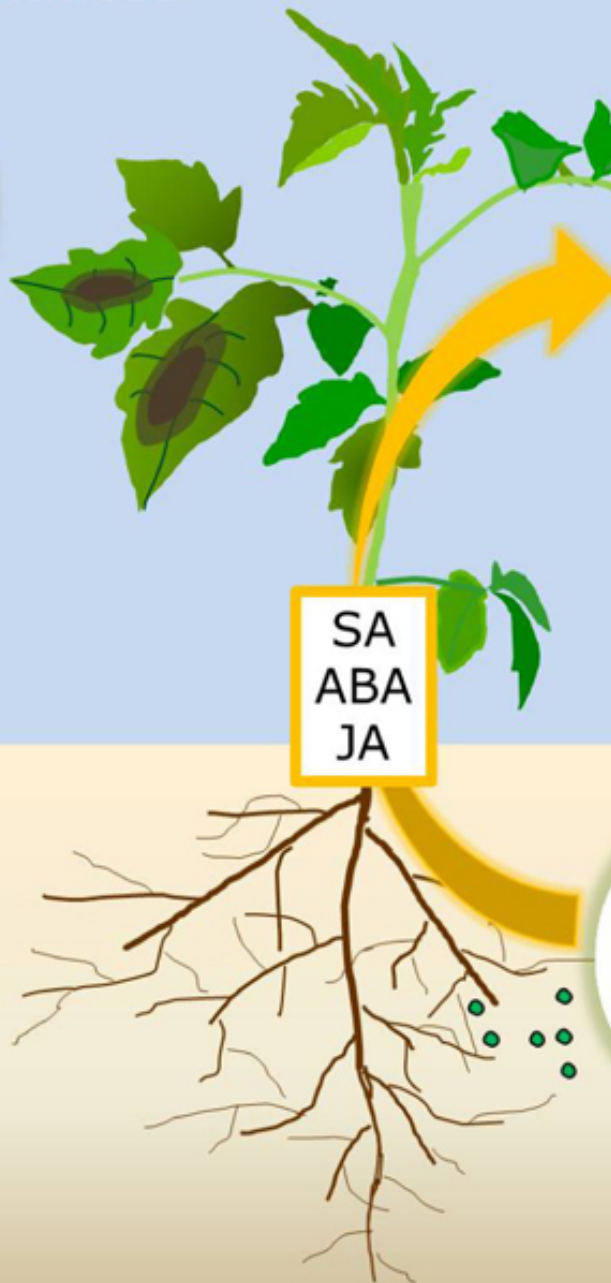


Optimising biological diversity and biomass is CRITICAL

**Non induced**



**Trichoderma-induced  
resistance**



Priming of  
JA Response

**ENHANCED  
DEFENSE**

SA  
ABA  
JA



Hormones primed:  
jasmonic (JA),  
ethylene (ET),  
salicylic acid (SA)  
abscisic acid  
(ABA), and the  
peptide  
prosystemin (PS)



# Healthy rhizosphere

- Plant protection
- Nutrient uptake
- Plant growth
- Feeds microbes
- Carbon building
- Resilience
- Buffer – temp, pH



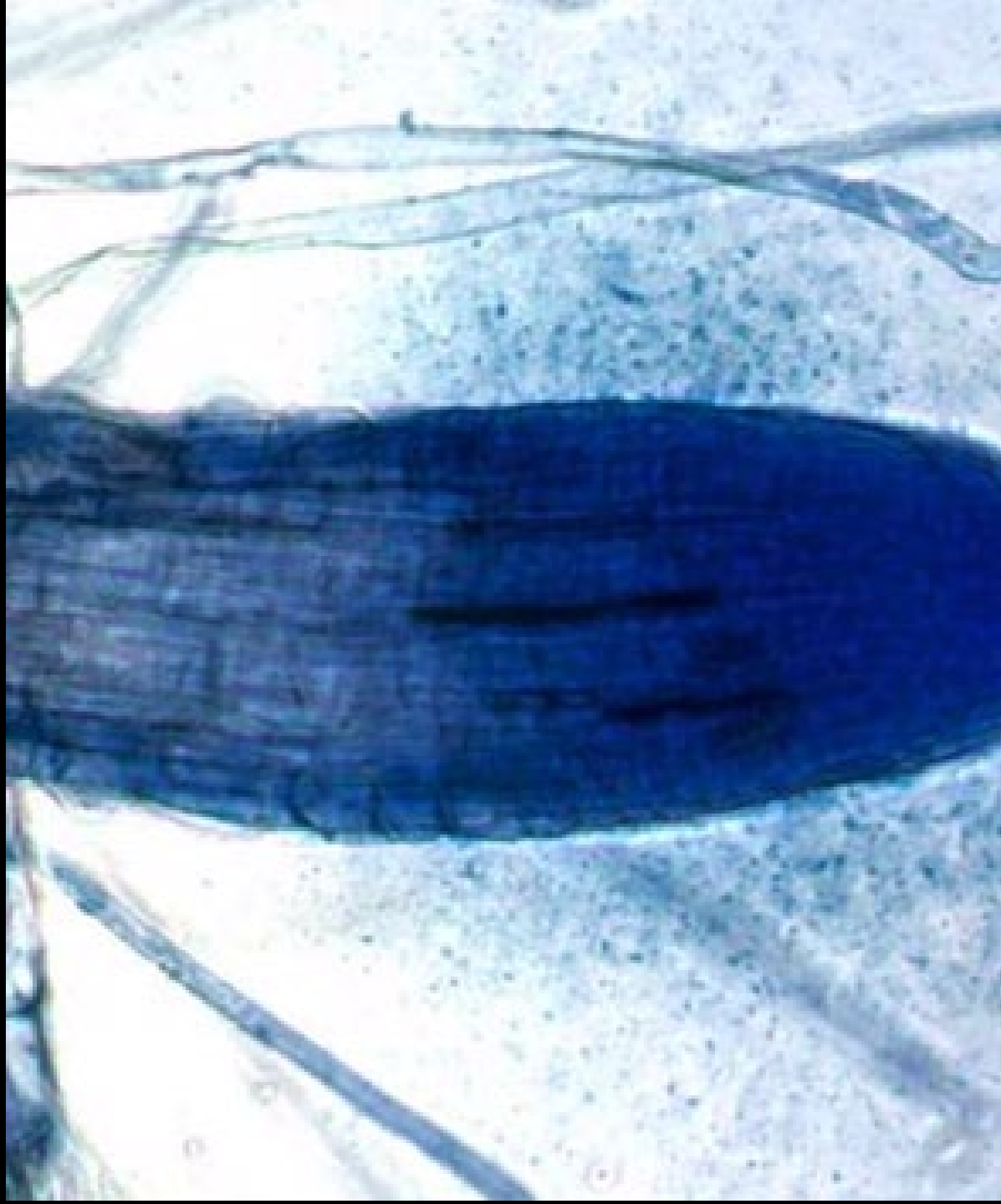
# SEED DRESSING - Encourage root development and thick rhizosheath





# Rhizophagy

30% of nutrients to a seedling come from the absorption of bacteria.



# Two neighbouring orchards



## Integrated system

No compost application,  
herbicide rows, irrigation,

→ 5.3 # C/y<sup>2</sup> (top 4")

## Biological system

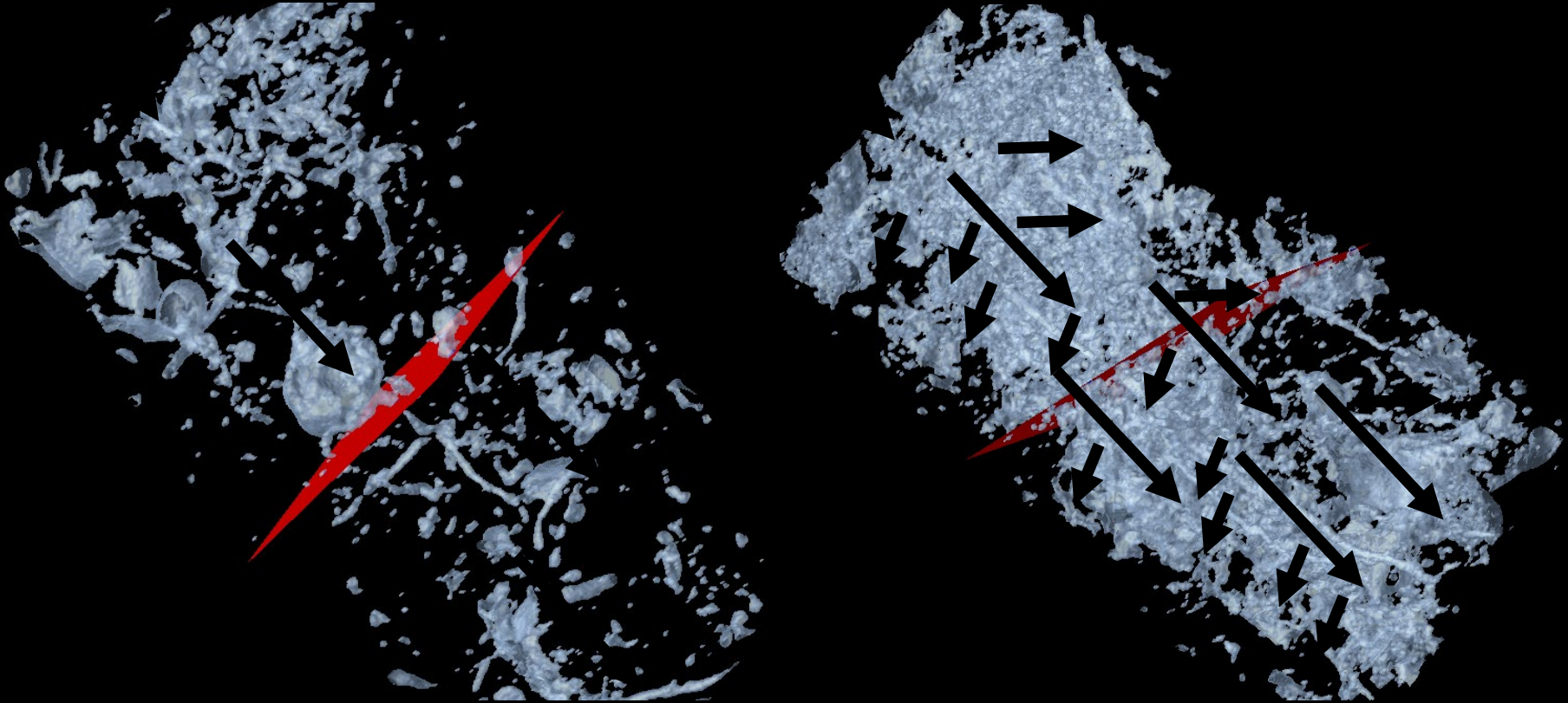
Compost application,  
pasture in rows, no irrigation,

→ 8.4 # C/y<sup>2</sup> (top 4")





Macro-pores enhance the mixing of nutrients and contaminants



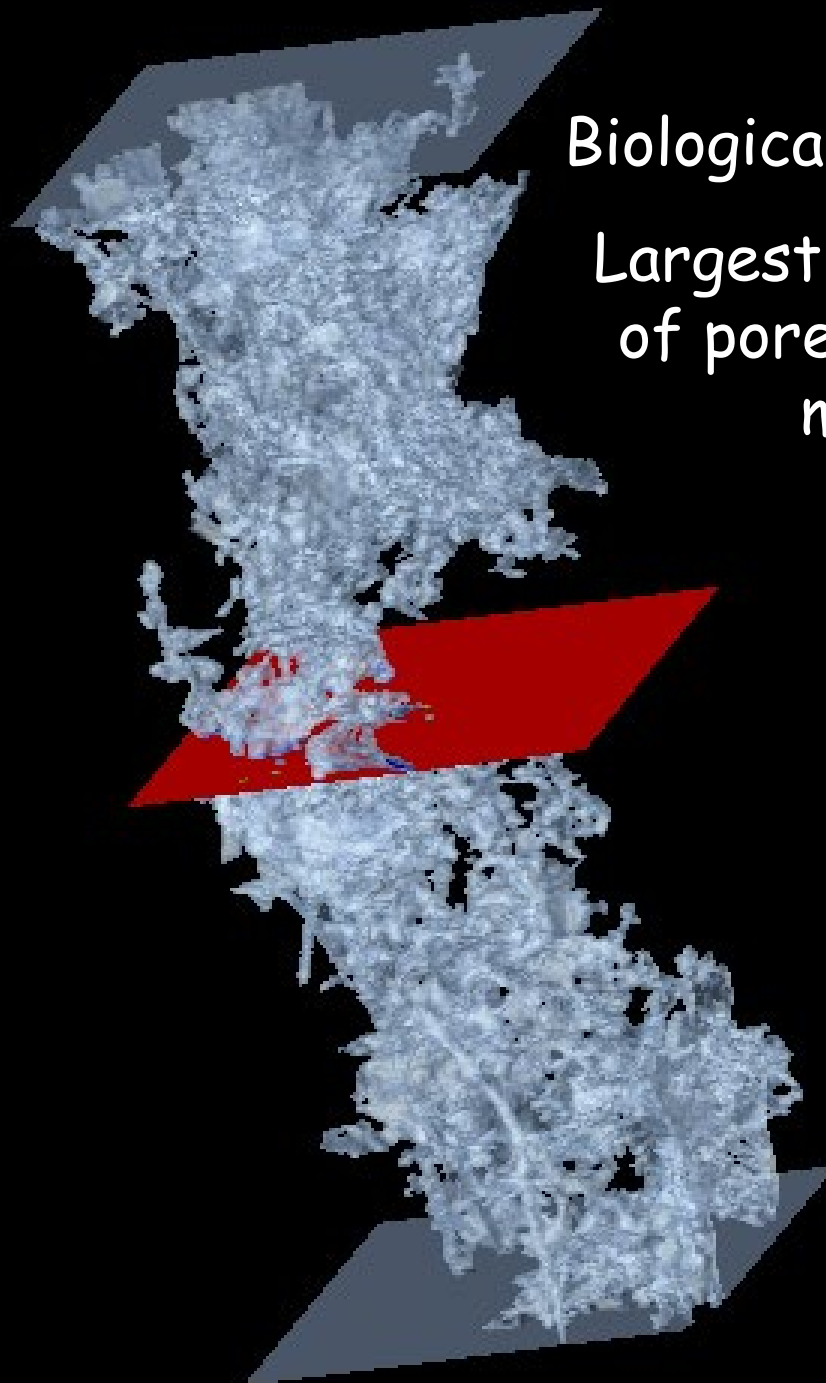
= better buffering of nutrients and filtering of contaminants

Integrated managed  
system

Largest, connected system  
of pores: 8.8% of the  
total macroporosity







Biologically managed orchard

Largest, connected system  
of pores: 79% of the total  
macroporosity



NPK  
168° F at 1/5" depth

Worm extracts  
90° F

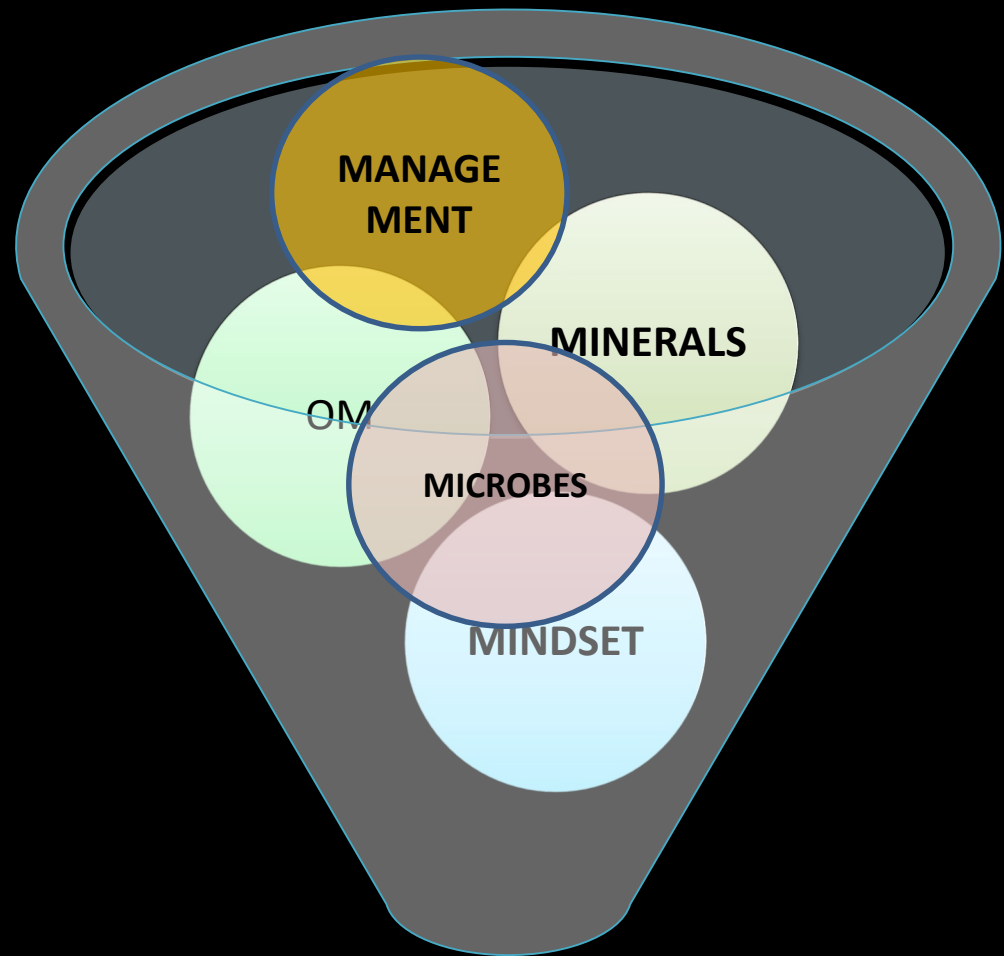




# What is putting a drag on your farming system?



# The 5 M's



**SOIL HEALTH**



# Bacteria and archaea



- Oldest, simplest, most numerous organisms
- Involved in: disease suppression, nutrient retention, form soil micro-aggregates



# Bacteria are essential. However,

- Bacterial dominance can lead to compaction
- High bacteria and low predators tie up nutrients
  - Increases nitrates in plants
- Germination signal for many “weeds”



# What (who) makes it rain?

- 40-100% of ice crystals contain bacteria
- *Pseudomonas syringae*
  - ice nucleating bacteria
  - frost





# Reducing the frost factors

- *Reduce free nitrates*
- *Higher sugar (brix)*
- *Biological activity on leaves & in soil*
- *Pseudomonas fluorescens*

Protect from frost damage as low as -6 °C for up to two months.



# Frost and biology





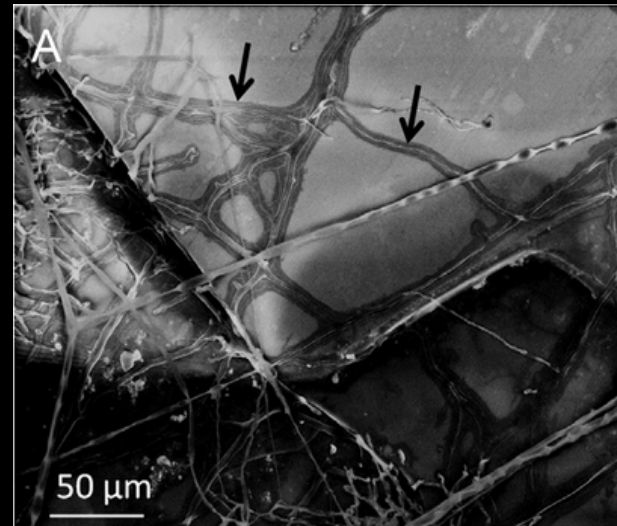
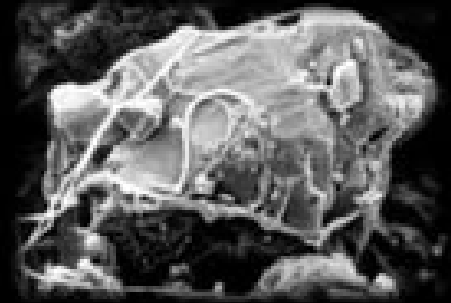
# Fungi

- Disease suppression
- Retain nutrients
- Decomposers
- Form soil macroaggregates
- Hold soils together
- Yield

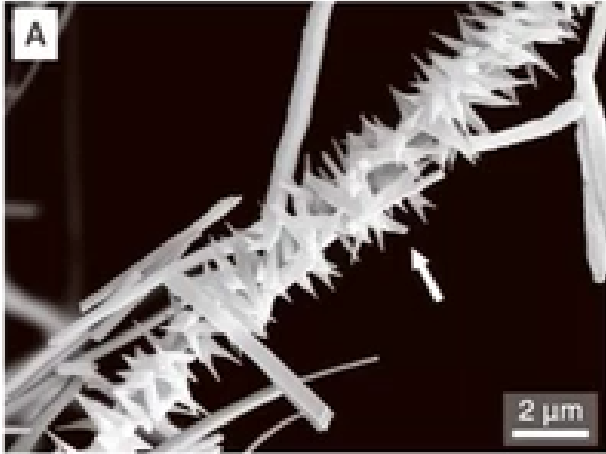


# Geomycology

**Fungi  
release  
nutrients  
bound on  
rocks**



# Fungal Biomineralization



Weddelite ( $\text{CaC}_2\text{O}_4 \cdot 2\text{H}_2\text{O}$ )



Calcite ( $\text{CaCO}_3$ )

Recombine  
minerals to  
create new  
elements

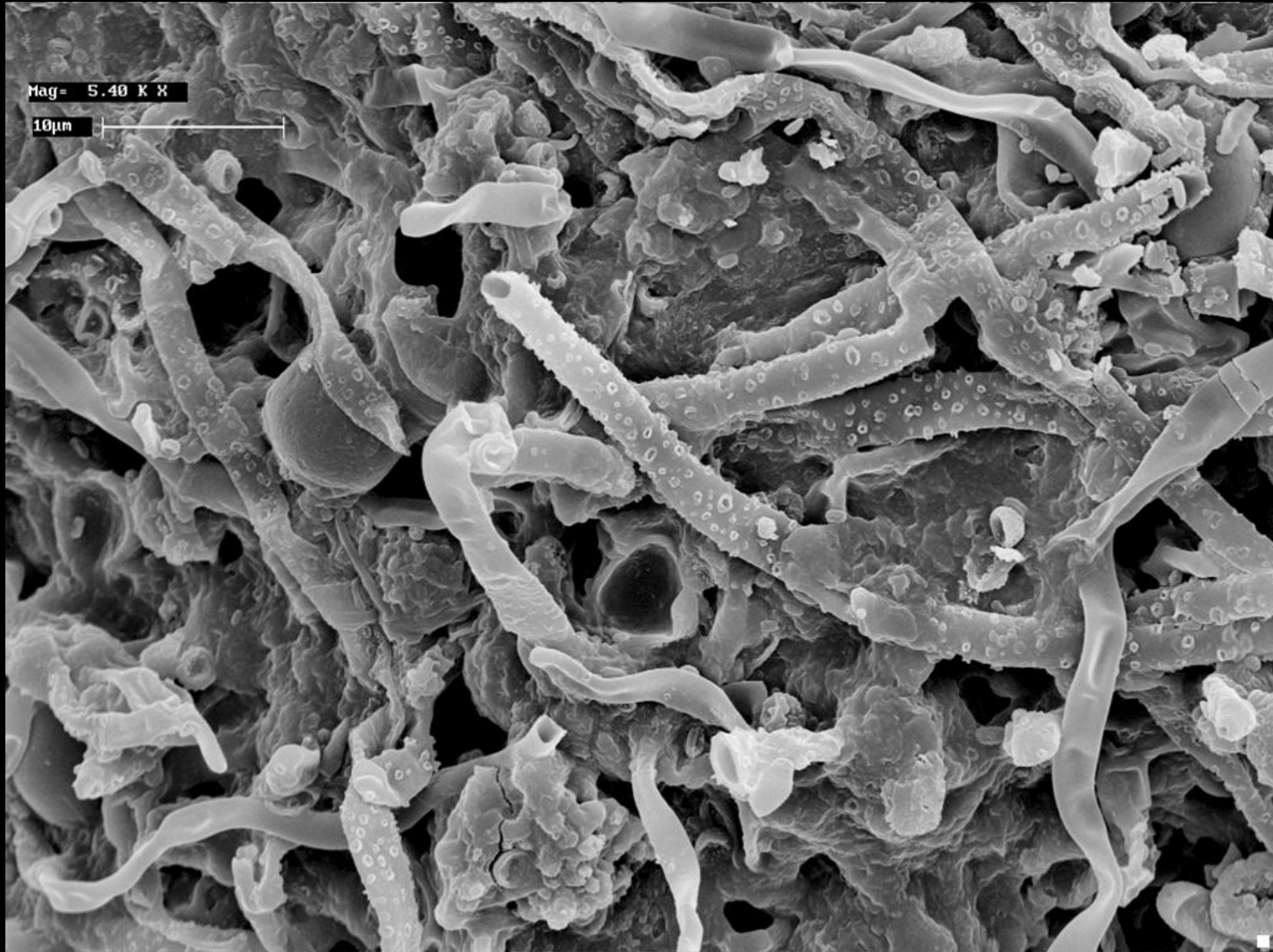
Carbon sink



Moolooite



# Calcium oxalate



# Fungi:Bacteria ratios

- As F:B ratio increase, C accumulation increase
- NMSU showing F:B ratios are more closely related to production than NPK
- Low F:B ratios increases low quality 'weed' species





A microscopic image showing a dense network of dark, branching fungal hyphae against a lighter, textured background. The hyphae are thin and elongated, with some showing internal structure. The overall appearance is that of a complex, interconnected web of organic material.

## Fungal Foods

**Fungi** require more **complex carbons** “brown materials” e.g. ‘brown’ grass, cellulose, lignin, chitin, stubble, straw, fish hydrolysate, humates, biochar, wood chip...

# Case Study Canada

35,000 acres growing wheat, barley, canola & peas.

Av precip 12 to 19" (incl snow)





# Why change?

- Top 1% of producers in region
- Market signals
- Declining soil health
- Want to be the best!





# Soil Concerns

- Tight compacted, poor soil structure
- Water logging /drought
- Low functional humus,
- Low biological activity, low AMF,
- high Mg, low trace elements,
- low sodium









# 1<sup>st</sup> year program Wheat

## Down the slot

- Gypsum 35 #
- Humate 25 #
- Sea minerals 4 #
- Boron 0.6 #
- Zinc 0.35 #
- Copper 0.5 #

## Seed treatment

- AMF, Trichoderma
- P-solubilising bacteria

## Foliar

- 2.4 litres 10 10 10 (NPK)
- 300mls Fulvic acid  
(1 kg 21% B in peas)









## Buffer chemicals with Carbon

- Fulvic/humic lift cell wall permeability by 30%
- Fulvic acid (600mls/ha) with glyphosate
- Reduce herbicide use by 30%





# Year One results

- Only 34mm rainfall!
- Roots through hardpan
- Awesome healthy crop and good yield

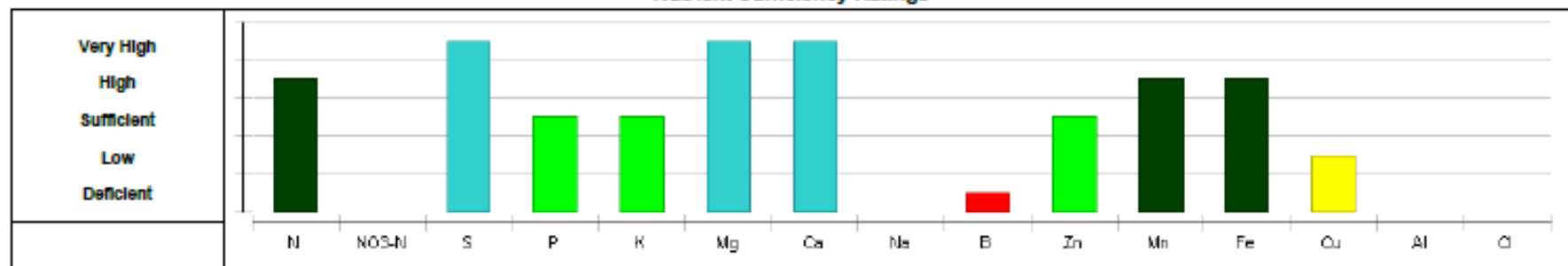




# 2016

Date Sampled	Lab Number	Nitrogen (%)	Nitrate Nitrogen (%)	Sulfur (%)	Phosphorus (%)	Potassium (%)	Magnesium (%)	Calcium (%)	Sodium (%)	Boron (ppm)	Zinc (ppm)	Manganese (ppm)	Iron (ppm)	Copper (ppm)	Aluminum (ppm)	Chloride (%)
2016-08-04	2210017	4.25		0.62	0.22	2.42	0.76	0.85	0.08	3	24	225	125	4	54	
Normal Range		2.00		0.16	0.20	1.50	0.17	0.20		6	15	35	25	5		
		3.00		0.40	0.50	3.00	0.50	0.50		30	70	200	100	25		
		N/S	N/K	P/S	P/Zn	K/Mg	K/Mn	Fe/Mn	Ca/B							
Actual Ratio		6.9	1.8	0.4	91	3.2	107	0.6	2443							
Expected Ratio		8.9	1.1	1.3	88	7.2	460	1.3	194							

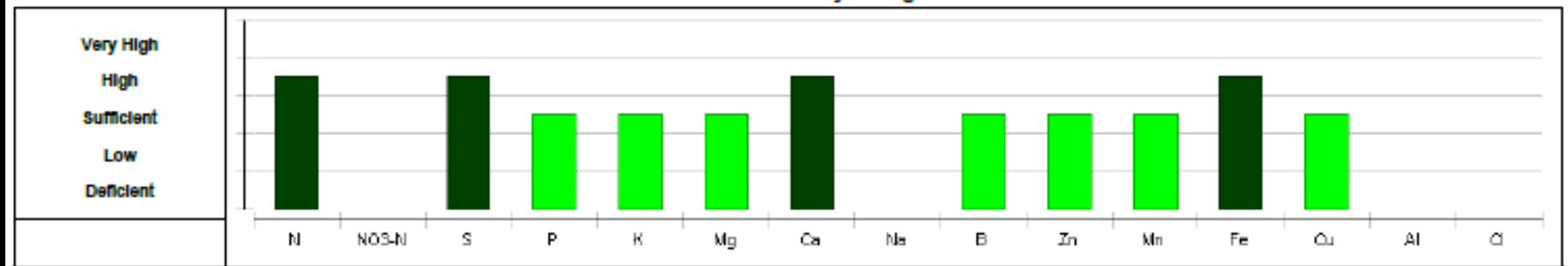
Nutrient Sufficiency Ratings



# 2017

Date Sampled	Lab Number	Nitrogen (%)	Nitrate Nitrogen (%)	Sulfur (%)	Phosphorus (%)	Potassium (%)	Magnesium (%)	Calcium (%)	Sodium (%)	Boron (ppm)	Zinc (ppm)	Manganese (ppm)	Iron (ppm)	Copper (ppm)	Aluminum (ppm)	Chloride (%)
2017-08-01	2230055	3.54		0.41	0.23	1.86	0.28	0.56	0.02	9	19	44	123	12	51	
Normal Range		2.00		0.16	0.20	1.50	0.17	0.20		6	15	35	25	5		
		3.00		0.40	0.50	3.00	0.50	0.50		30	70	200	100	25		
		N/S	N/K	P/S	P/Zn	K/Mg	K/Mn	Fe/Mn	Ca/B							
Actual Ratio		8.7	1.9	0.6	118	6.7	426	2.8	637							
Expected Ratio		8.9	1.1	1.3	88	7.2	460	1.3	194							

Nutrient Sufficiency Ratings





# Year One results

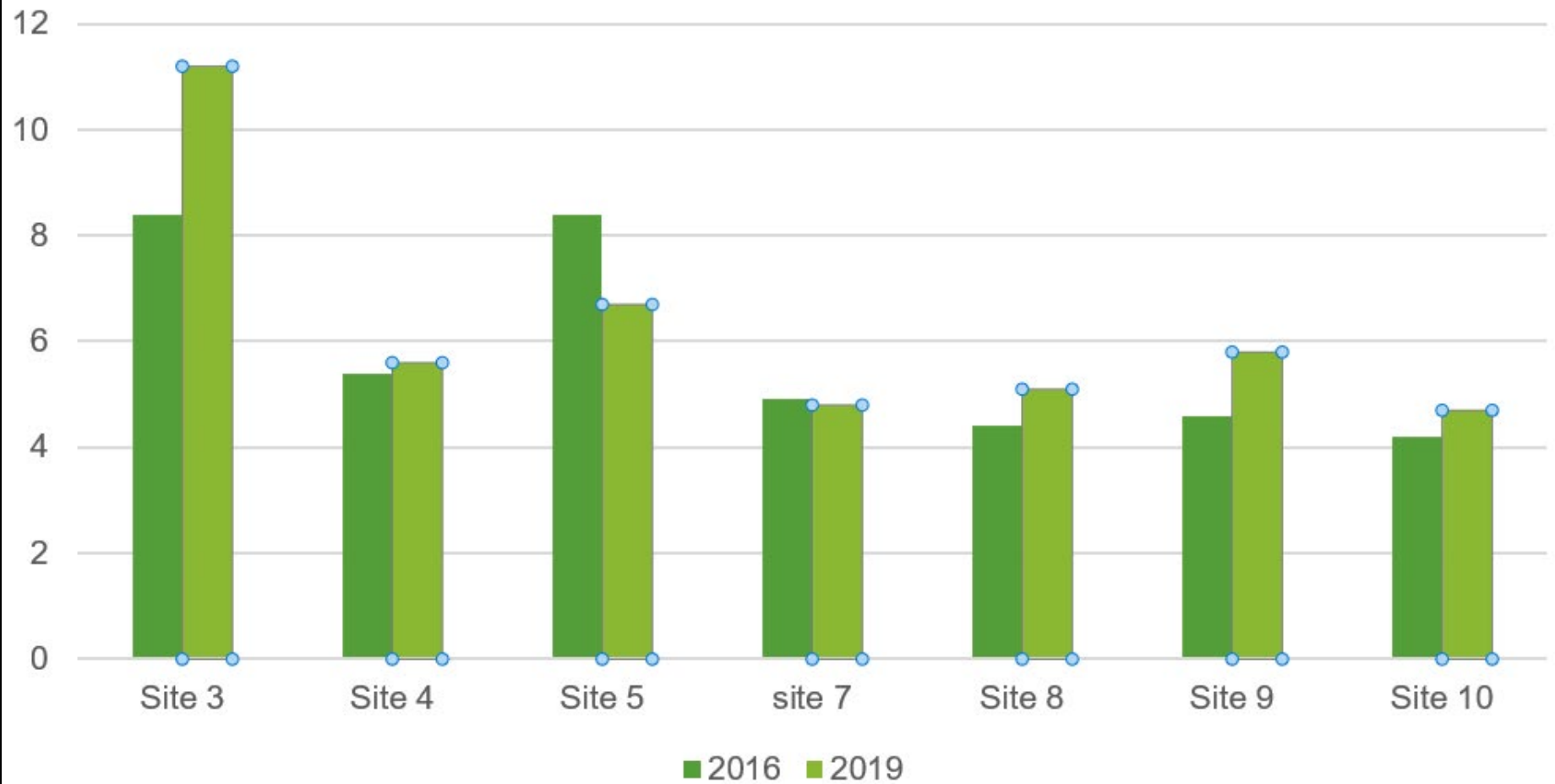
- 60% reduction spend
- Roots through hardpan
- Awesome healthy crop and good yield
  - Wheat 70 bushels/acre
  - All on only 5" rainfall!
  - Cover crop failures



- Maintaining yield
- Decreasing costs
- Water infiltration increase 5-10x



## Soil Organic Matter % 2016- 2019













# Increases in Profitability

## Passes

- Pesticides
- Herbicides
- Fuel
- Fertilizer/inputs

## Savings

- 95%
- 40%
- ~ 20%
- \$50/ac (year 1-3)

# Ian & Di Haggarty

## 44,000 ac, sheep and cropping

5 properties in WA, 8 inches “average” annual rainfall





# Program

Post grazing- seed drilled with vermi-liquid @ 0.5 gal/ac.

On new rehab land - 12 gal compost extract  
Low rate glyphosate pre-emergent





# Year round ground cover

**Year 1: Buttongrasses**

**Kerosene grass**

**Windmill grasses**

**(Early sucessional grasses)**

**Year 2:**

**Serratia spp**

**Native C4 palatable grass**





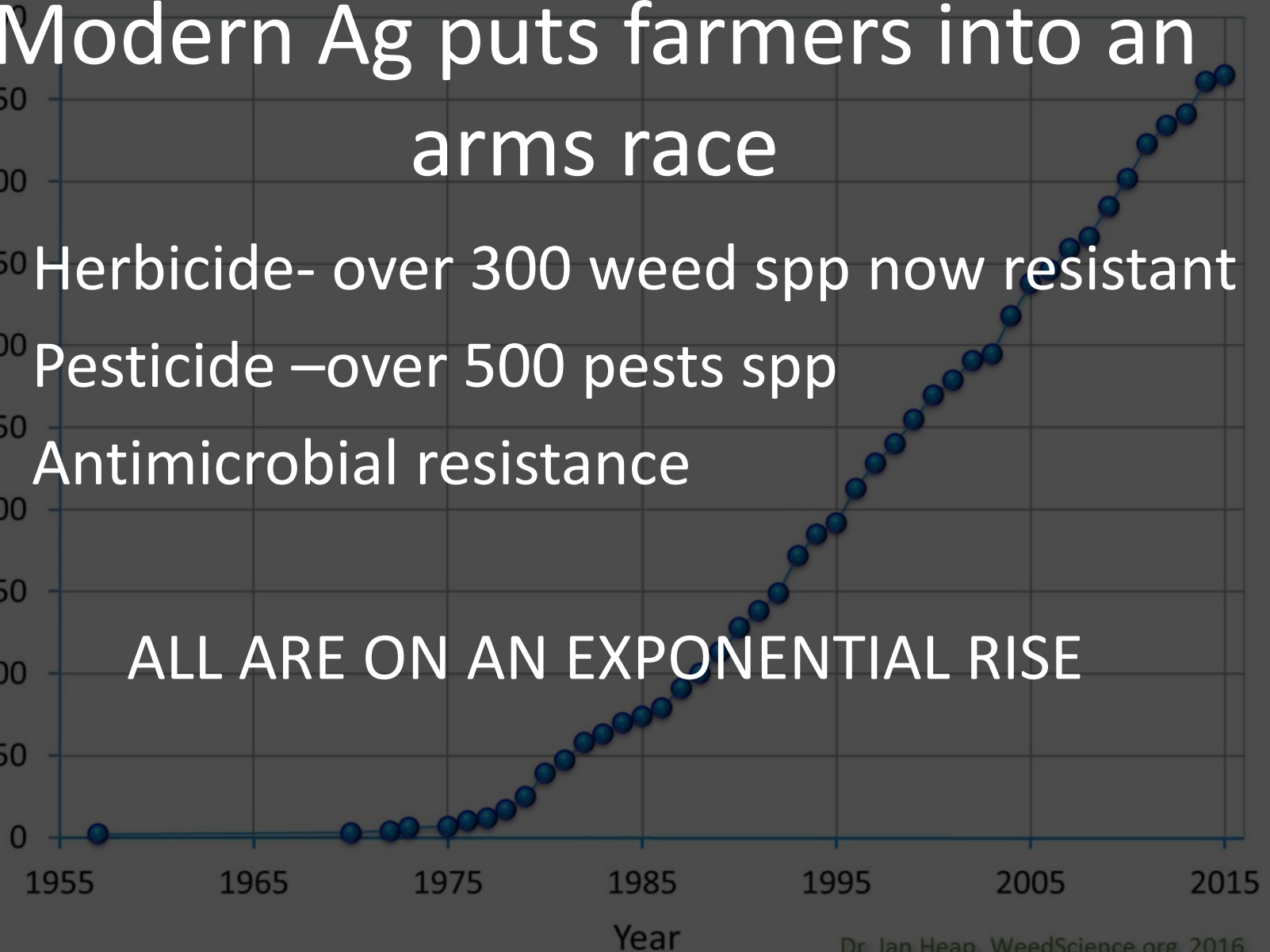
## Global Increase in Unique Resistant Cases

# Modern Ag puts farmers into an arms race

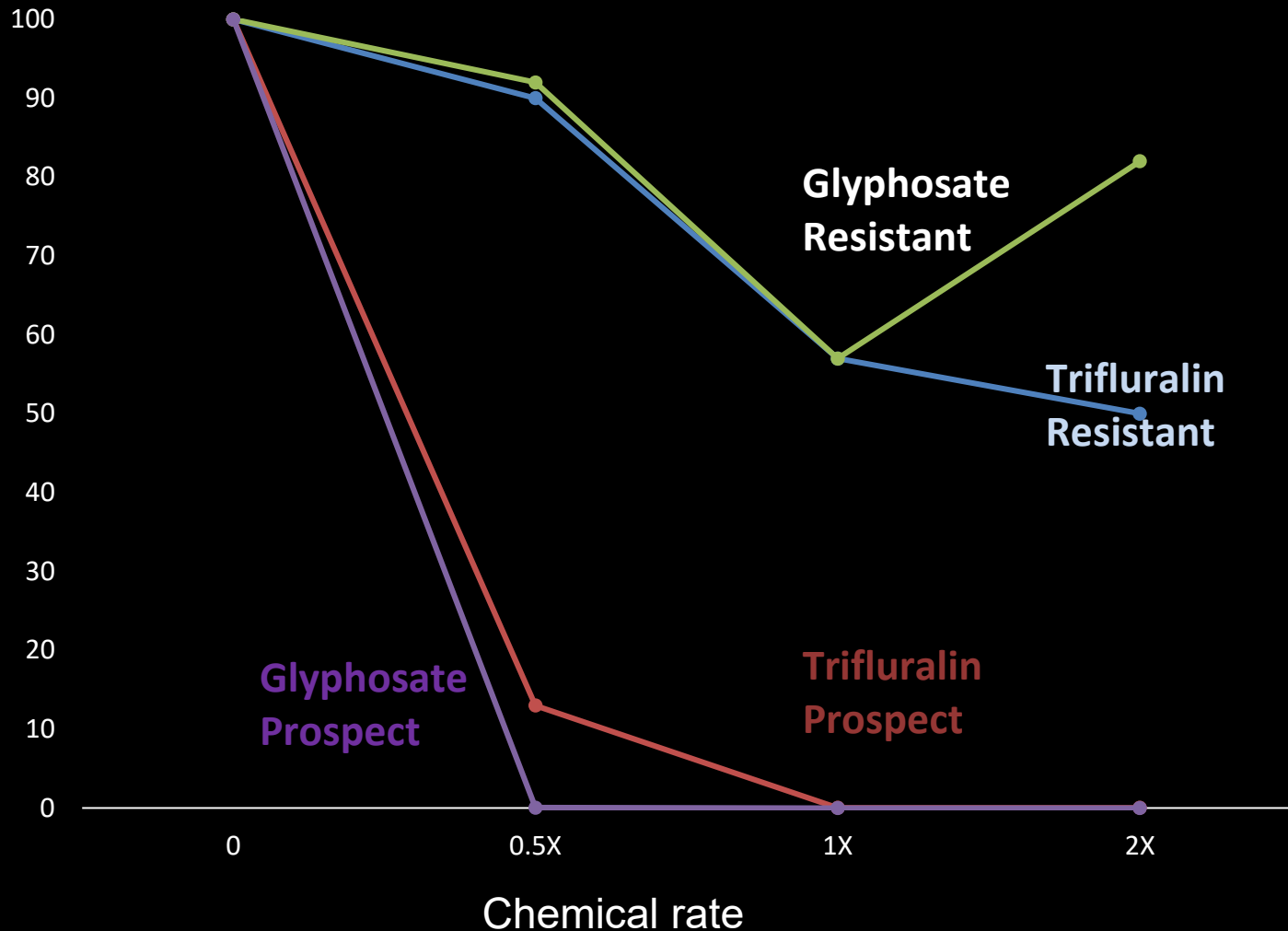
- Herbicide- over 300 weed spp now resistant
- Pesticide –over 500 pests spp
- Antimicrobial resistance

Number of Unique Resistant Cases

ALL ARE ON AN EXPONENTIAL RISE



# Herbicide resistance in ryegrass





# What signal are you sending?

- Optimise plant brix (photosynthesis)
- Ensure year round cover
- Increase root mass
- Lift above/below diversity & biomass
- Address limiting factors
  - air, water, decomposition?







Image Credit: Kayla Sargent, Western Ag Reporter



*“Regenerative Agriculture is the way of the future; indeed without it there is no future for Western Australia”*

Alannah Mactiernan,  
WA Minister for Ag and Food



[OUR CHALLENGE](#)[OUR APPROACH](#)[YOUR ROLE](#)

## **An Enriched Future**

Getting fit for a better world is key.

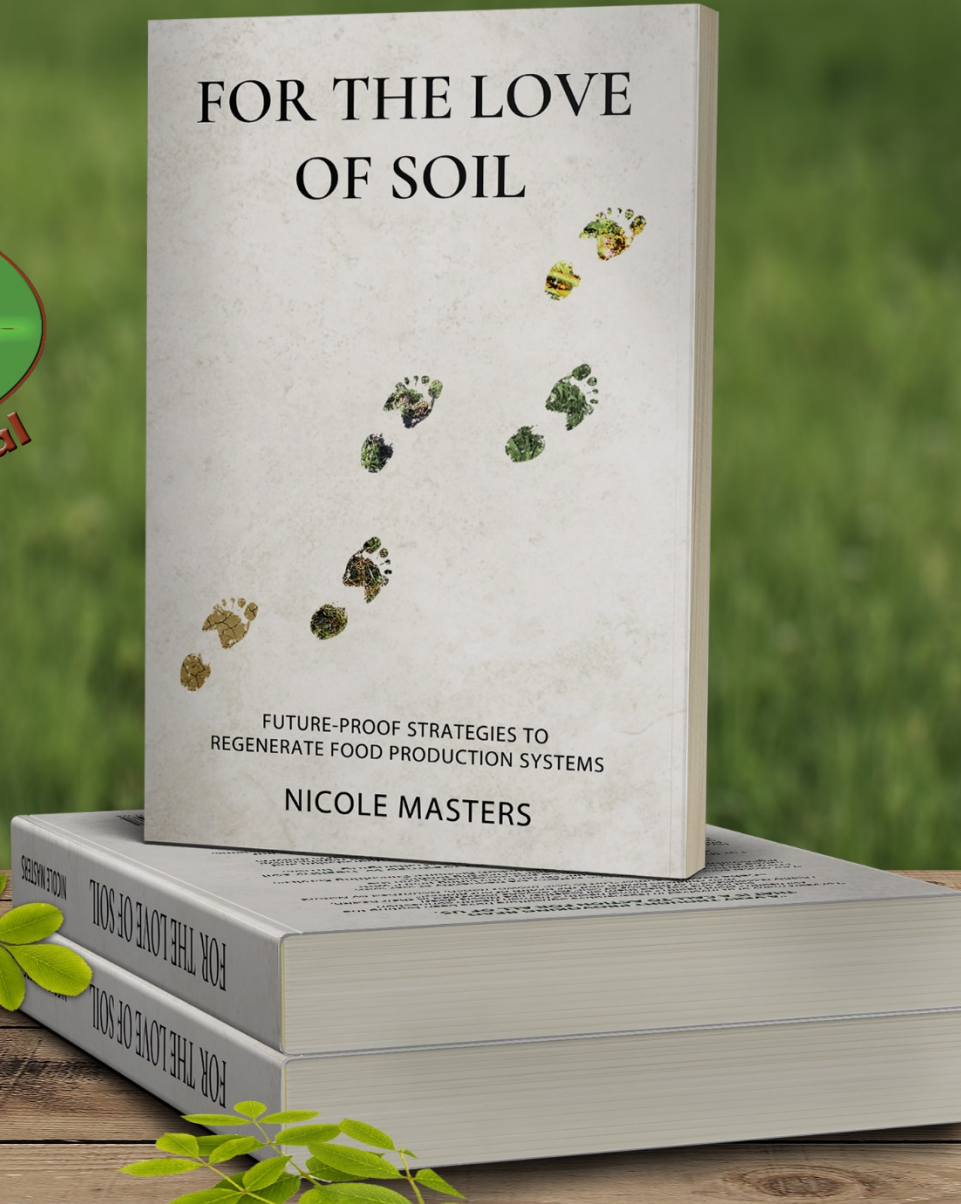
We have identified five elements that are crucial to making that happen.

1. A regenerative mindset: thinking about what we can regenerate in our ecosystems.
2. A Taiao approach, and we talk about that in more detail below.
3. Our commitment to ethical production systems.
4. Delivering outstanding products for discerning consumers around the world.
5. We need to make the most of our New Zealandness in everything we do.



In 2005, Barry Marshall and Robin Warren were awarded the Nobel prize in Physiology





[www.integritysoils.co.nz](http://www.integritysoils.co.nz)





# Where do you see for the future Agriculture?

- Complicated, mechanical fixes?
- Deep, ecological, complex and adaptive solutions that address root causes?





# How do we transition profitably?

By repairing and regenerating the microbial  
bridge



# Feed your underground workforce

- Lift plant brix (photosynthesis)
- Is there a trace element or mineral holding you back?



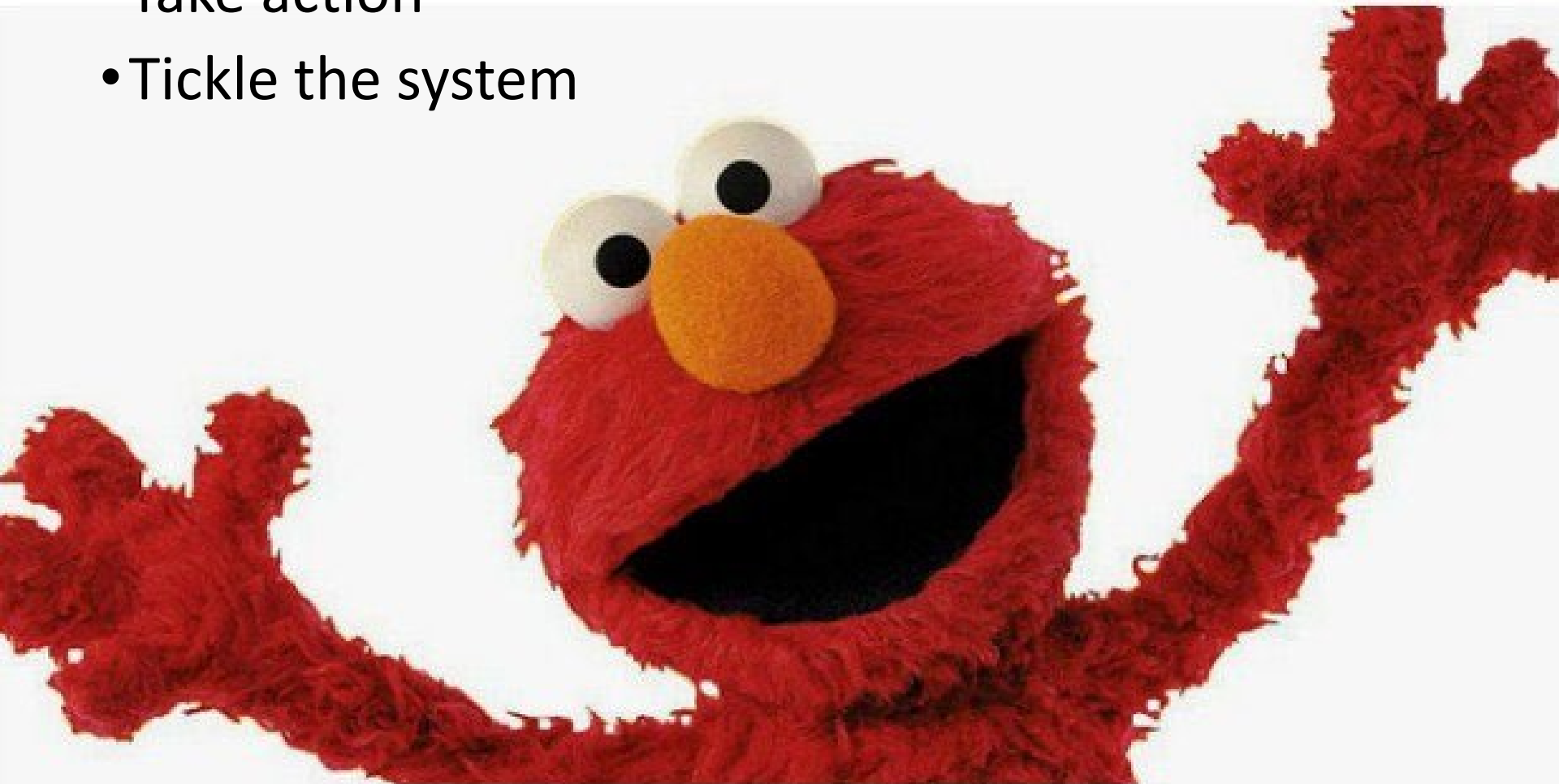


- Avoid bare ground and overgrazing at any cost
- Improve plant root systems through species selection and above-ground management



# Keys for success

- Identify major limiting factors
- Take action
- Tickle the system





# Indreland Angus

Montana Stockgrowers  
Association 2011





## Concerns:

- Low Brix (13) , Brix same thru day
- Low N, P, low trace elements; B and Mn
- High insect pressure



# 2 alfalfa treatments

- Bio Block

- 2 gal fish hydrolysate
- 10 Lbs trace element  
(based on soil/forage  
test)

– 8 oz humic acid

Cost \$20/ac

- Conv fertility







# Forage tests

DM Basis	'Supreme'	Bio Alfalfa	Control Alfalfa
Crude Protein	>22%	29.7	<b>21.9</b>
NDF	<34	28.5	<b>37.5</b>
TDN	>62	70.1	<b>62.4</b>
RFQ	>180	222	<b>155</b>

# Results

- Brix lifted to 20
- Faster recover after grazing/hay
- Minimal insect damage
- Crop yield improvements
- 1 T/ac crop





# A tale of 2 soils









# 120 years of management

## South Side

- 120 years under degrading irrigation system
- Cut for hay
- Horse grazing

## North Side

- Under tall sage >30years
- 30 years Holistic management
- Good irrigation practices







24 mins 1" water infiltration  
80% unpalatable plants, 80% non-mycorrhizal





1 min 2" water  
infiltration  
<5% unpalatable  
species

10x humus  
Humus holds 7 X weight  
in water= 70x more water  
holding capacity

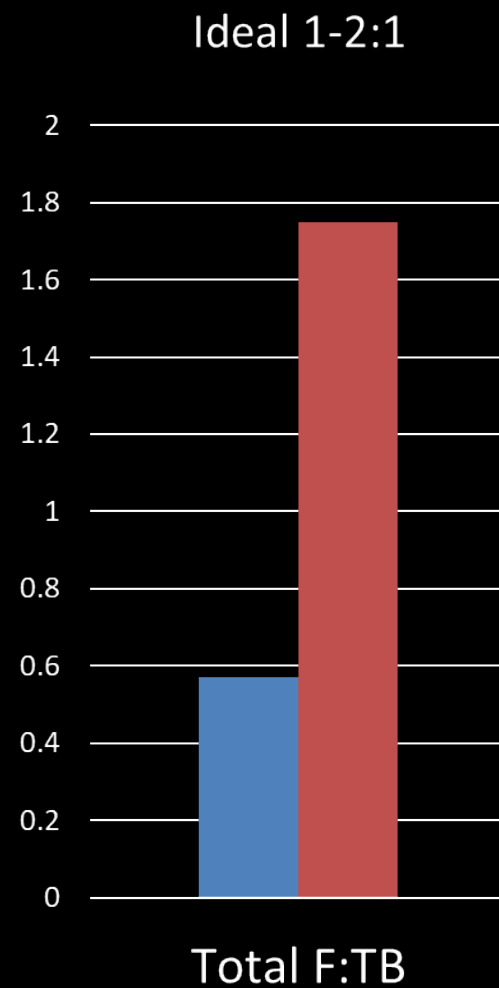
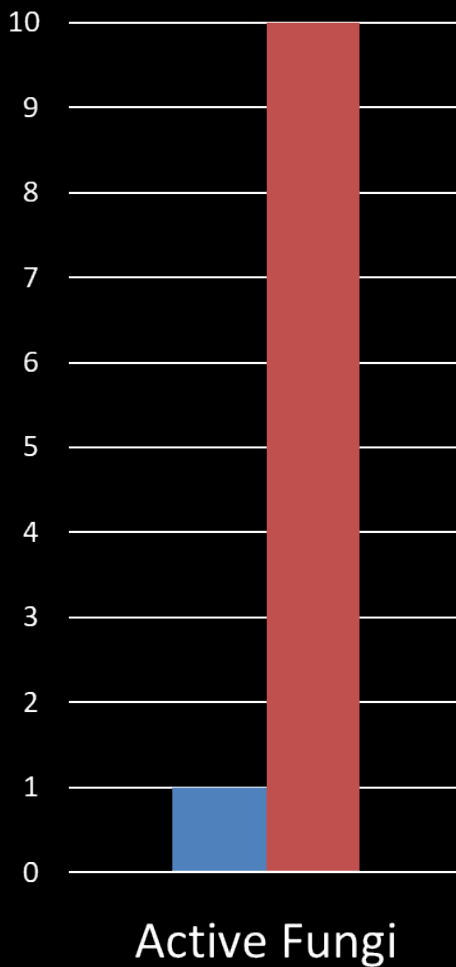
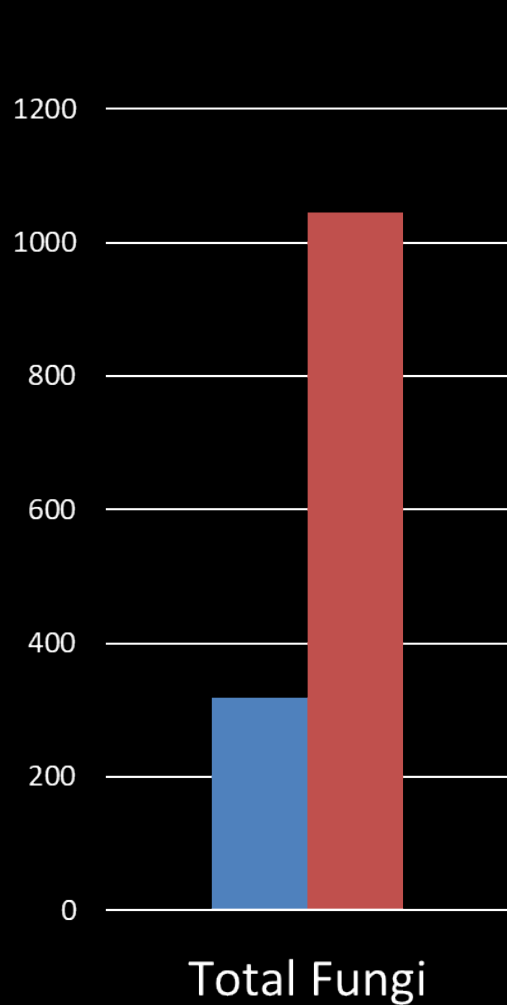
# Microbial analysis



Bronx



North





## South Side

- Flagellates **297** > 10,000
- N potential: 100 lbs/acre
- AMF **9%** > 10%
- 16% root feeding nematodes



## North Side

- Flagellates **16,441** > 10,000
- N potential: **300+** lbs/acre
- AMF **14 %** > 10%
- 5% root feeding nematodes





# 2018 program

- Direct drill 7 spp mix  
With 30kg vermicast

Foliar application:

- fish hydrolysate,  
molasses, humic,  
redmonds salt





# 2 lazy 2 Ranch, Billings, MT

- 12 “ rainfall, 40” pan evaporation
- 3200 – 3800’ elevation
- Started Holistic Management in early 1990’s
- Early success- lifting stock numbers. <5 day moves







# Concerns

- Animal health
- Bare ground
- Poor diversity
  - Sage and crested wheat
- In 1993 25 years of holistic management













2 lb vermicast as extract/acre



- 1 lb vermicast as extract/acre





What is the purpose of Ag?

Many agricultural scientists deny that there is any link between human health and what happens on-farm, however...





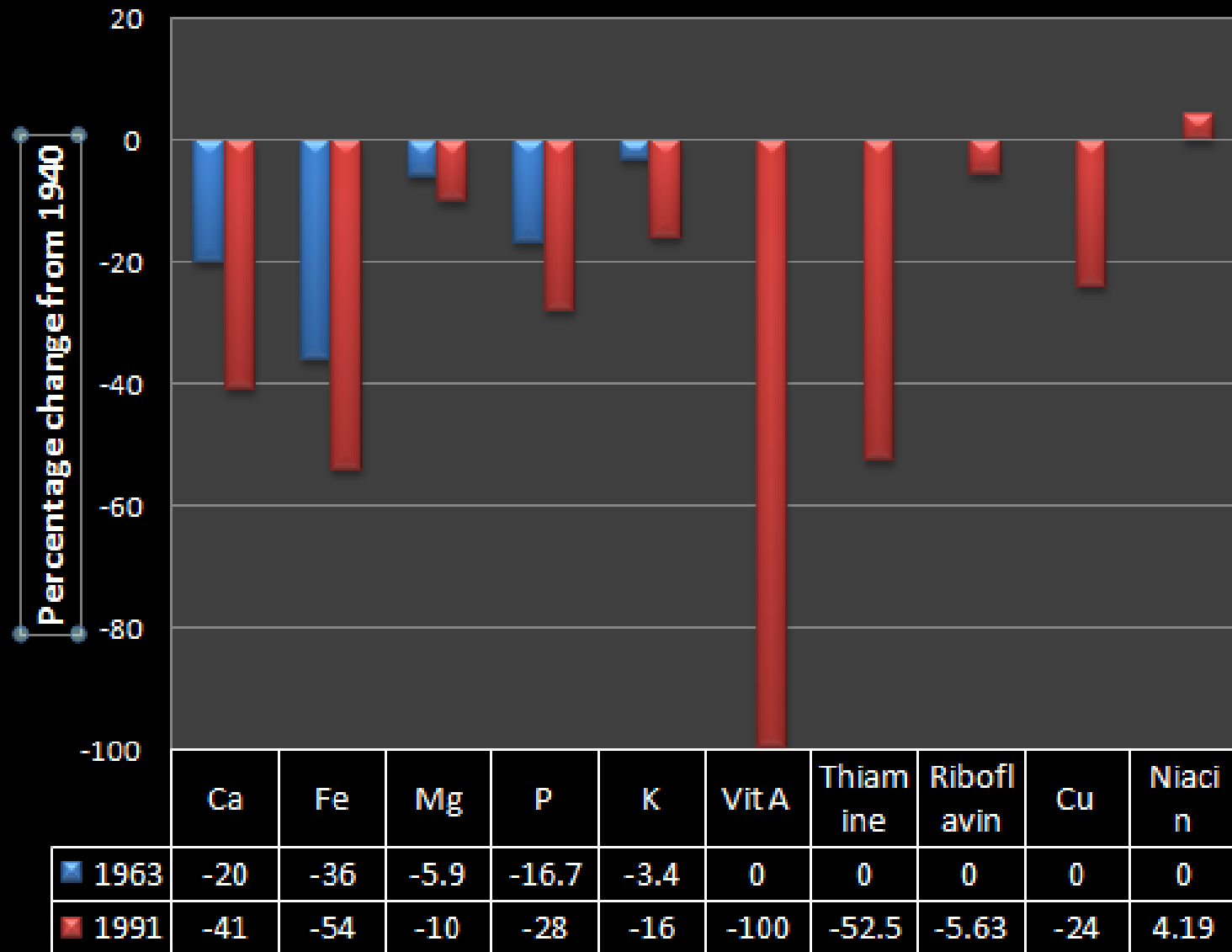
# 70 YEARS OF SOIL DEPLETION

The reduction in average mineral content of fruits and vegetables since 1940.<sup>†</sup>



MINERAL	VEGETABLES	FRUITS
Sodium	-49%	-29%
Potassium	-16%	-19%
Magnesium	-24%	-16%
Calcium	-46%	-16%
Iron	-27%	-24%
Copper	-76%	-20%
Zinc	-59%	-27%

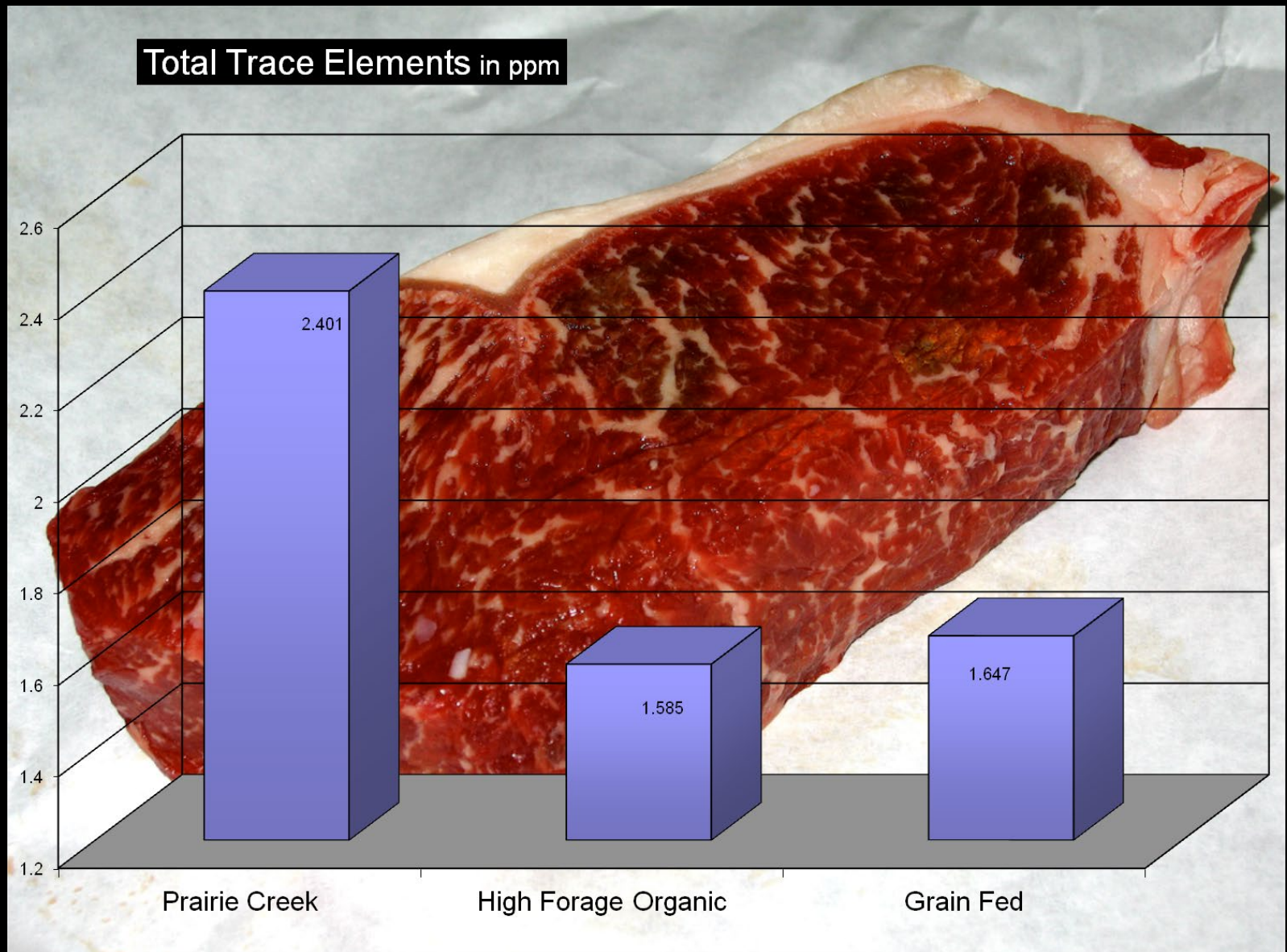
# **% Changes in beef nutrient density 1940-1991**





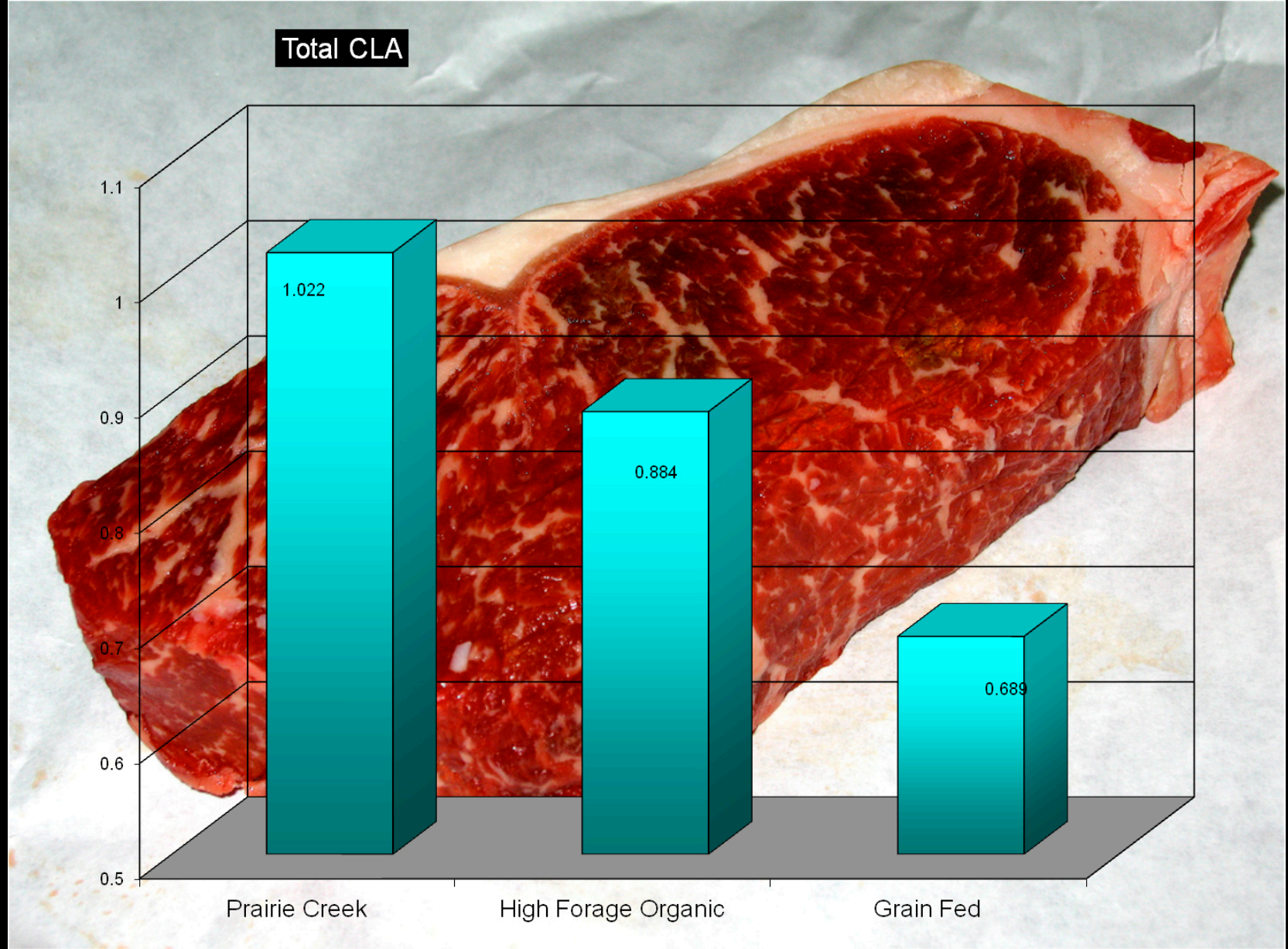
# 3 cattle operations

1. Low rates: composted chicken litter, gypsum, rock phosphate and a trace mineral blend.  
Diverse pastures, adaptive grazing.
2. Certified organic grassfed, nil inputs
3. Feedlot, grain fed, balanced ration



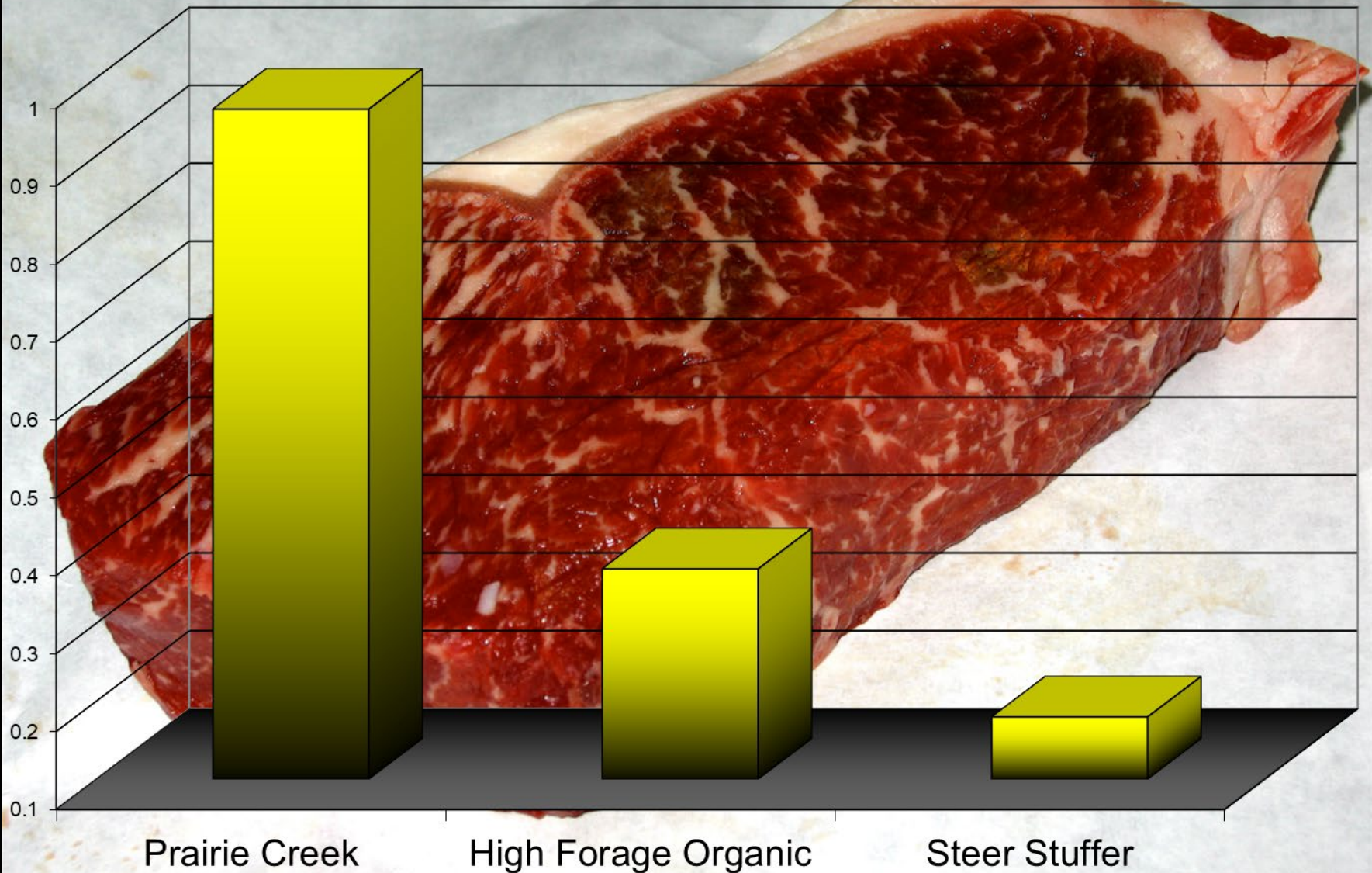
Beef with different feeding regimes and trace elements (US data)





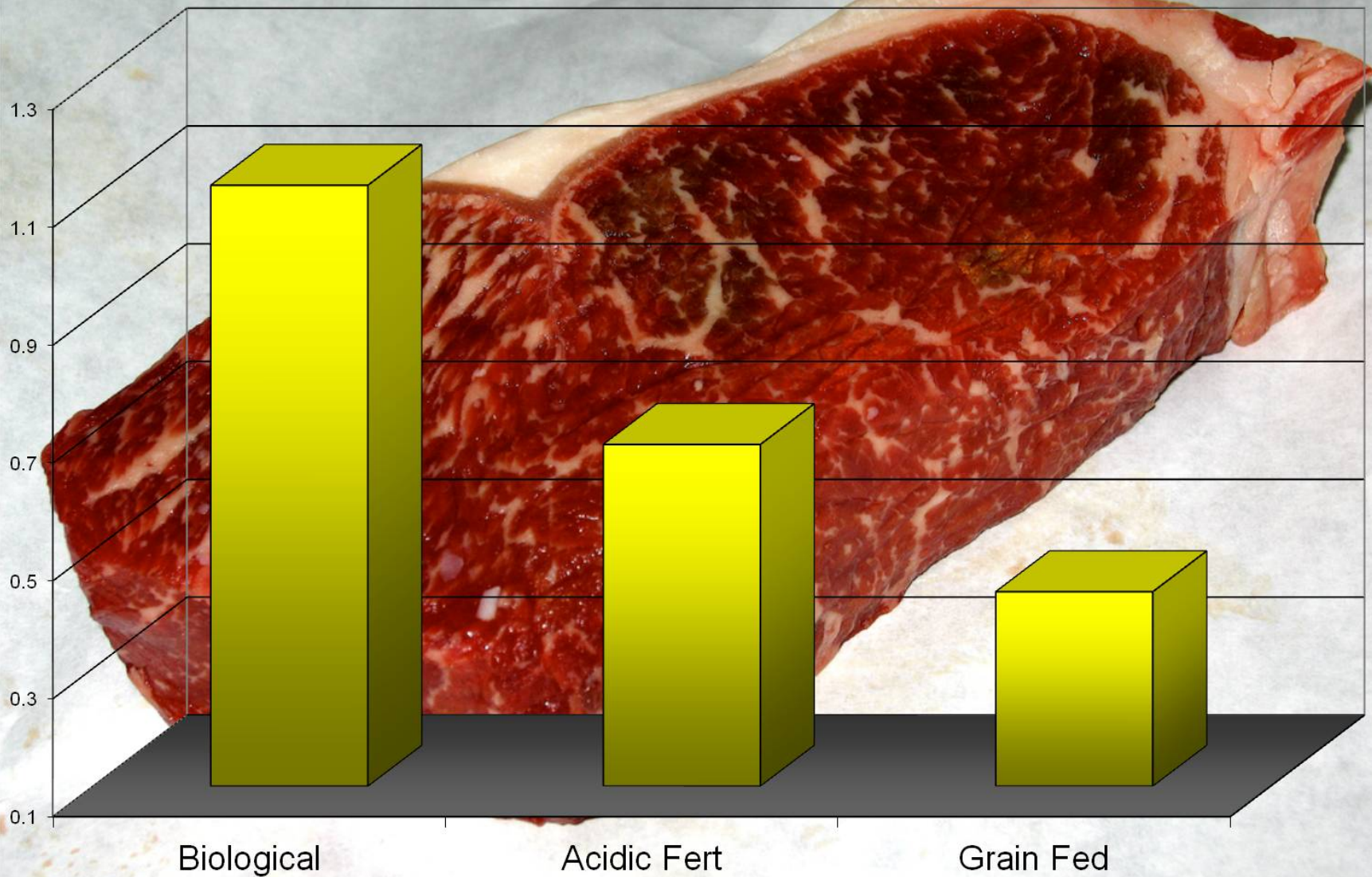
Beef with different feeding regimes and CLA (US data)

# Omega 3 to Omega 6 Ratio





# Omega 3 to Omega 6 Ratio



NZ data comparing beef under different fertilizer/ feeding regimes

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