Siemer Milling Company
Teutopolis, IL
Built in 1979

Siemer Milling Company
Hopkinsville, KY
Built in 1995

Whitewater Mill LLC
West Harrison, IN
Built in 2015
List of Products Made from SRW

- Batter
- Biscuit
- Breading
- Brownie
- Cake
- Cookie
- Cone
- Cracker
- Doughnut
- English Muffin
- Gravy
- Pastry
- Pancake
- Pie
- Pretzel
- Roll
- Soup
Starts with the Raw Material

Wheat

Genetics

Environment

Management
Producers and Millers Have Common Goals:

If every kernel develops to its potential:

- Highest Field Yield
- Highest Milling Yield
- Lowest Mycotoxin and Disease Levels

Timely harvest and proper storage preserves quality.
Industry is Working to:

- Improve Yields
- Reduce Inputs
- Increase Quality
Better Genetics

- Disease Resistant Varieties
- Higher Yield
- Good Flour Functionality
Better Diagnostic Tools

- Use Right Product at the Right Time
- Target Fertilizer and Fungicide Applications
- Timely Harvest
Hopkinsville, KY
2002-2012 Flowering period vs. Grain quality

Weather Data
Ft. Campbell, Kentucky

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## Hopkinsville, KY

### 2013-2018 Flowering period vs. Grain quality

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Keys to Maximize Producer Profit

High Production

High Quality

Marketing Plan
Current Cash Values – 02/24/2020

80 Bushel Wheat
40 Bushel Beans
Equal to 207 Bushel Corn
Producers and Millers Have Common Goals:

If every kernel develops to its potential:

- Highest Field Yield
- Highest Milling Yield
- Lowest Mycotoxin and Disease Levels

Timely harvest and proper storage preserves quality.
Additional Information

U.S. Wheat & Barley Scab Initiative

www.scabusa.org
Profitably Selling Wheat to Milling Markets

Carl Schwinke – VP Grain Supply
Siemer Milling Company
cschwinke@siemermilling.com
(217) 857-2247

Practical Farmers of Iowa
March 5, 2020