Growing the Next Generation of Farmers Through Grazing Cover Crops

History

Century Old Farm
Established 1876
145 years

• 5th Generation

Turkeys Since 1958
Organic Turkeys 2001
Cow/Calf (180 head)
Row Crops

Con. 380ac
Org. 520ac

Background

Luther College

 Environmental Studies
 2014 Graduate

Location

• Northeast Iowa • Driftless Region • NW of Decorah IA. • River Bottom Ground • Subject to Flooding Bluffland Ground • Wildlife Damage

How We Started Grazing

Hated Silos
Inefficient
Labor Intensive
Losing Money on Cattle
Winter Feeding

Education

Youtube Videos

Books

- Erin Silva
- Gabe Brown
- Jim Gerrish
- Soil Health

Education

• NRCS • Contracts (CSP, EQIP) • Diamond T Ag (Full Circle Nutrition) • Compost • Biological Products • Prairie Creek Seed • Cover Crop Seed

Why We Graze Covers

Increase Soil & Animal Health

Increase Plant Diversity

Animal Behavior

Reduce Winter Feed Expenses

Increased Yield



Plant Diversity

Salad Buffet

FEED AND FORAGE REPORT

FEED AND FORAGE REPORT

DAIRYLAND LABORATORIES, INC. Arcadia, WI 54612 Report date: 11/20/2019 Telephone 608-323-2123 Sample number: 001-1911-050870							DAIRYLAND LABORATORIES, INC. Arcadia, WI 54612 Report date: 11/20/2019 Telephone 608-323-2123 Sample number: 001-1911-05086							9		
ACCOUNT # 121 (0) TO: Farmers Win Coop SAMPLED BY: Farmers Win Coop Box 402 824 E Water St								TO: Farmers Win Coop Box 402 824 E Water St					ACCOUNT # 121 (0) SAMPLED BY: Farmers Win Coop			
Decorah	, IA 52101	SAMPLED F	OR: JEWEL	L FARMS				1	Decorah	, IA 5210	1 8	AMPLED F	OR: JEWEL	FARMS		
PRODUCT: HF4A2 West		(1 - N1)					PRODU	CT: HF4A2 East		(7	- N1)			
Moisture	*	74.86%						Moist	ire	8	60.1	0%				
Dry Matter	8	25.14%	Mixed has	v statisti	CS			Dry M	atter	*	39.0	0%	Sorghum/	udan sila	ge statis	tics
	•		provided	for compa	rison.			DH			6.5	1	provided	for compa	rison.	
			provided	Tor compa	110011			P				-	provided	TOT COMPU	110011	
	r	ry Bacic	Modian	90% 8	ange						Dry Bag	ie	Modian	90% 8	ango	
Crudo Protoin	9 DM	12 799	10 90	12 72 -	22 01			Crudo	Protoin	9 DM	11 2	0.9	9 70	5 06 -	16 00	
ADE	9 DM	25 29%	22 66	25 79	41 61			ADE	riotein	9 DM	41 1	28	29 71	30.92	47 36	
ADF	8 DM	10 46%	41 14	23.78 -	41.01			ADF		8 DM	41		50.71	JU.02 -	47.30	
andr	SDM	49.405	41.14	1.06	33.38			andr		SDM SDM	05	096	57.65	45.00 -	1.62	
AD-ICP	SDM SOM	0.095	1.43	1.08 -	2.09			AD-IC.	- 6-1	SDM SCD	20.0	105	1.06	0.80 -	1.03	
Protein Sol.	SCP	37.816	30.28	20.07 -	40.05			Prote	in sol.	SCP	20.0	506	43.70	21.38 -	81.00	
Starch	*DM	1.85%	2.03	0.29 -	3.75			Starc.	1	*DM	0.1	10%	1.91	0.12 -	21.48	
Calcium	*DM	0.73%	1.47	0.93 -	1.81			Calci	im	*DM	0.2	78	0.42	0.23 -	0.77	
Phosphorus	*DM	0.31%	0.31	0.24 -	0.39			Phosp	norus	*DM	0.2	2*	0.27	0.17 -	0.40	
Magnesium	*DM	0.24%	0.31	0.23 -	0.40			Magne	sium	*DM	0.2	20%	0.23	0.14 -	0.38	
Potassium	%DM	2.88%	2.58	1.76 -	3.37			Potas	sium	%DM	1.3	878	2.04	1.01 -	3.48	
Sulfur	%DM	0.16%	0.25	0.16 -	0.33			Sulfu	r	%DM	0.1	58	0.13	0.09 -	0.22	
Sugar (ESC)	8DM	9.00%	6.35	3.04 -	9.57			Sugar	(ESC)	%DM	2.4	198	1.70	0.31 -	3.87	
Sugar (WSC)	%DM	9.51%	7.34	3.67 -	10.53			Sugar	(WSC)	*DM	8.5	548	5.15	1.50 -	12.73	
Adjusted Crude Protein	£	13.78%						Adjus	ted Crude Protein	*	11.1	0%				
NFC	8	25.12%						NFC		*	10.9	6%				
RFV		115.70						RFV			81.1	LO / -				
		ADF									ADI					
TDN 1x	%DM	61.42						TDN 1	c	%DM	63.4	5				
Nel 3x	Mcal/cwt	63.02						Nel 3	c	Mcal/cwt	65.2	1				
Neg	Mcal/cwt	28.87						Neg		Mcal/cwt	25.1	4				
Nem	Mcal/cwt	54.46						Nem		Mcal/cwt	51.0	07				
	BILLING	INFORMATION								BIL.T.T	NG INFO	MATION				

SAMPLED BY: Farmers Win Coop SAMPLED FOR: JEWELL FARMS PRODUCT: HF4A2 West
 Reference:
 0628652

 Date:
 11/20/2019

 Sample:
 001-1911-050870

\$ 17.00 *N-1 NIR BASIC
\$ 17.00 TOTAL

Seeded- 8/5/19

3 Weeks Apart

Seeded- 7/14/19

Reference: 0628489

11/20/2019

001-1911-050869

Date:

Sample:

SAMPLED BY: Farmers Win Coop

HF4A2 East

\$ 17.00 *N-1 NIR BASIC

SAMPLED FOR: JEWELL FARMS

\$ 17.00 TOTAL

PRODUCT:

Aug. 15th (4.5 weeks after seeding) (1.5 weeks after seeding)



Sep. 15th (8.5 weeks after seeding) (5.5 weeks after seeding)

Reduce Winter Feed

Expenses

UTLANE

Stockpiled Forage (HF4A2) 2019 Winter Grazing CC

Home Farm 4A2- 27 Acres (18 Days of Grazing Stockpiled Cover Crops) Livestock- 151 Cows, 122 Calves, 5 Bulls Avg. Weights- ~1200lb Cows, 200lb Calves, 1600lb Bulls Total Cow Equivalence- 151+20+7= 178 Cows Avg. Dry Matter Intake- 35lbs/cow (Cold Weather and Lactating) Grazing days- 11/14 - 11/20 (7days), 12/2 - 12/12 (11 Days)= 18 days Total

Feed Price

 Oat Bale Value \$120/Ton (\$66/Bale) Av. 1100lb Bales

 Hay Bale \$180/Ton (\$99/Bale) Av. 1100lb Bales

 Silage Value/Day Tons / Corn Market / 10

 2.01 /
 3.80
 /
 10 = \$76.38/Day

 Labor 30 Minutes/Day
 (Wash!!!)

Labor- So Windles/ Day (Washiii)

Strip Grazing-(18 Days Total)~1.65Ac/Day (27 Total Ac) 9 Oat Bales use to supplement dry matter intake

Manure Spreading-<u>52</u> 4/A (13ac)

Disking- <u>831.6</u> 15.4/A x2

Seed-______50/A

Seeding- _____ 18.35/A

Bales-____\$66/Bale (9 Oat Bales)

Cattle Expense= -1,958.52 Next Crop Expense= -1,364.52

Total Expense= -\$3,323.05

Feeding Silage/Hay-(18 Days Total) (4,030lb Silage, 2,200lbs Hay (2 bales) = 6,230lbs Dry MatterSilage Value/Day - 2.01 Tons /\$3.80 Corn market/10 =\$76.38/Day

18 Days = ____\$1,374.84___

Hay Value/Day - 2 Bales/Day

Bales- \$3,564 \$99/Bale (36 Bales total)

Total Expenses= -\$4,938.84

Grazing Covers Vs Silage/Hay- Total Savings= \$1,615.79 \$90/Day

Total Expenses

Total Savings= \$2,980.32 \$165.57/Day Cattle Expenses

Increase Yield

2017 Org, Field Avg, 140bpa
2019 Org, Field Avg, 173bpa

How We Graze Winter Stockpiled Cover

Crops

Increase Grazing Days

Increase Competition

Better Consumption

• Even Distribution of Manure



• Solar Wicking



Strip Grazing: 1. Strip Grazing

• Wet Weather

Sector Stations

Eat Most Palatable First
Will Have to Supplement

PURINA® WIND & RAIN® ORM® ALL SEASON 7.5 COMPLETE MINERAL FEED FOR CATTLE ON PASTURE .13.50 %

GUARANTEED ANALYSIS

Calcium (Ca) (Min)	
Calcium (Ca) (Will)	16.20 %
Calcium (Ca) (Max)	
Phosphorus (P) (Min)	
Salt (NaCI) (Min)	21.60 %
Salt (NaCI) (Max)	
Magnesium (Mg) (Min)	
Potassium (K) (Min)	3600 ppm Ц
Manganese (Mn) (Min)	12 ppm
Cobalt (Co) (Min)	1200 ppm
Lodiper (Cu) (Min)	60 ppm 0
Solare (I) (Min)	27 00 ppm 2
Selenium (Se) (Min)	27.00 ppm C
Zinc (Zn) (Min)	3600 ppm
Vitomin (Will)	300000 IU/LB
Vitamin A (Min)	20000 III/I B
Vitamin D3 (Min)	
Vitamin E (Min)	300 IU/LB

INGREDIENTS

Calcium Carbonate, Salt, Dicalcium Phosphate, Monocalcium Phosphate, Processed Grain By-Products, Vegetable Oil, Plant Protein Products, Potassium Chloride, Magnesium Oxide, Sodium Selenite, Mineral Oil, Molasses Products, Lignin Sulfonate, Colored with Iron Oxide, Vitamin D3 Supplement, Vitamin E Supplement, Vitamin A Supplement, Natural Flavor, Artificial Flavor, Ethoxyquin (a Preservative), Manganese Sulfate, Zinc Sulfate, Basic Copper Chloride, Ethylenediamine Dihydroiodide, Cobalt Carbonate.

311J-FRE-D 7 DIRECTIONS

Feed this product free choice largely of grass hay or to cat Optimum intake is 4 ounces per heal

Calat

Follow these management practices: 1. Cattle receiving phosphorus deficient diets may over-co product when it is first offered. See Reverse Side For Precautionary Statements

MANUFACTURED BY **Purina Animal Nutrition LLC** Arden Hills, MN 55126 Feed Questions? Please Call 1-800-227-8941 Net Weight 50 lb (22.67 kg)

te receiving rations composed state PURINAWIND

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E PURINA TTLE CA MINER entati SEASON ALL Consistent Intake * Balanced Mineral Nutrition * Weather Resistant NET WT. 50 lb (22.67 kg)

Equipment

0





Name		P		rie 77) 754-4 over C		airieCreekSe alculator	ek S ed.com Tool	Se	eed	l	As of:	7/3/2020
	Tract To	otal Acr	es:	87]	NRCS (Y/N)	N		Organic:	Y	(Y/N)	
	Seeding M	ethod:	1	1	= Drille	d / 2=Broadd	ast Seedi	ng / 3	= Aerial A	Applicatio	n	
Seedi Fertil	ng Window: zer Applied:				Cover (Crop Mixture	Teri Prim	minatio nary Cro	on Method: op Planted:			
	Full Seed		% Full	% of	Rate			Crop	Seeding Depth	Seeds per	Retail Cost per	Retail Cost
Pea Winter Icicle	Kate #/ac	Acres	5%	25%	1D/ac	217.5	Actual lbs	CB	(inches)	0.23	¢ 0.45	(total)
Aung Beans	25	87	10%	25%	2.5	217.5	250	WB	0.50-0.76	1.15	\$ 1.79	447.50
unflower VNS	7	87	5%	5%	0.35	30.45	50	WB	.50-1.0	0.06	\$ 1.03	51.50
udangrass, SD3010 UT	35	87	14%	45%	4.9	426.3	450	WG	1.00-2.00	3.94	\$ 1.65	741.60
Estin Es	nated Cost (B timated Cost	lagged-to t (Bulk-to	otal/acre): otal/acre):	100% \$ \$	16.36 16.13	892 1.42 /LB 1.40 /LB	1,000 Estin Pla	nated s nned S	eeding rate eeding Dep	(lbs/acre): th (inches):		11.5
	TOTAL PR TOTAL PR	OJECT : OJECT :	SEED COS SEED COS	ST(Bagge ST(Bulk B	ed Seed): ags See	: \$ d): \$		1,42 1,40	3.10 3.10	(Check one) (Check one)		
Notes: Seeded After Oats										-		
Planned by:			Pat	Troendle					Date: 7/17	/2020		
. Some pricing may be estimated	ites and are sub	ject to cha	inge.									

Name		P		rie 7) 754-4 over Cr		cree airieCreekSec alculator	ek S ed.com Tool	Se	eed	l	As of:	7/3/2020
	Tract To	otal Acr	es:	87		NRCS (Y/N)	N		Organic:	Y	(Y/N)	
	Seeding M	ethod:	1	1	= Drille	d / 2=Broadc	ast Seedi	ng / 3	= Aerial A	Applicatio	n	
Seed	ing Window:						Terr	minatio	on Method:			
Fertil	izer Applied:						Prim	nary Cr	op Planted:			
					Cover	Crop Mixture	2				Dete:	
	Full Sood		% Full	% of	Rate			Cron	Seeding	Soods nor	Cost ner	Retail Cost
Cover Crop Species	Rate #/ac	Acres	Rate	Blend	lb/ac	Total lbs	Actual lbs	Type	(inches)	Sa/Ft	unit	(total)
urnip, Barkant	2	87	10%	3%	0.2	17.4	25	CB	0.25-0.50	0.89	\$ 2.12	52.94
Rapeseed, Barsica	4	87	5%	3%	0.2	17.4	25	CB	0.25-0.50	0.72	\$ 1.59	39.81
Radish, Pick Axe	12	87	8%	13%	0.96	83.52	100	CB	0.50-0.75	0.75	\$ 1.68	168.00
Clover, Medium Red	10	87	40%	47%	4	348	350	CB	0.25-0.49	24.99	\$ 2.06	721.00
Villet, Pearl M5017 UT	23	87	10%	33%	2.3	200.1	250	WG	0.50 1.00	4.35	\$ 2.02	505.00
				100%		666	750					
Estin Es	nated Cost (B stimated Cos	agged-te t (Bulk-te	otal/acre): otal/acre):	\$ \$	17.69 17.52	2.05 /LB 2.03 /LB	Estim Pla	ated s	eeding rate eeding Dep	(lbs/acre): th (inches):		8.6
	TOTAL PR	OJECT	SEED CO	ST(Bagge	d Seed).	\$		1,53	9.25	(Check one)		
Notes:	TOTAL PR	OJECT	SEED CO	ST(Bulk B	ags See	d): \$		1,52	4.25	(Check one)		
eeded after oats												
Planned by:			Pat	Troendle					Date: 7/17	/2020		









Paddock Size

Trial & Error
Formula
1 sq ft wet weight = 100gms
100gms x .2(20% DM) = 20 gms of DM
43560 x 20 = 871200 gms or 871 kg
871 x 2.2 = 1916 lbs of DM/ac

Whole Field

• Less Grazing Days

Less Risk for Mudding
 Mud by Water Tank



CONTACTS

- Travel Distance
- Water Access
- Acres





WELCOME TO THE MIDWEST GRAZING EXCHANGE

Find and connect with livestock and landowners across the Midwest. More grazing is a good thing!

Explore Listings >

HOW IT WORKS

Resources

Gabe Brown
Youtube
'Dirt to Soil''
Jim Gerrish
Youtube (Strip grazing)
'Kick the Hay Habit''

Robert Jewell

Phone- 563-379-8622 Email- jewero01@luther.edu